

**BOARD OF COUNTY COMMISSIONER'S MEETING****Monday, April 4th, 2022****224 Seminary Street****Kenansville, N.C. 28349**

The Duplin County Board of Commissioners met at 6:00 p.m. on Monday, April 4th, 2022 in the Commissioners Room located at 224 Seminary Street, Kenansville, NC.

Present: Commissioners: Dexter B. Edwards; Jesse L. Dowe, III.; Elwood Garner; Kennedy Thompson; and Wayne Branch.

Also Present: Mr. Davis H. Brinson, County Manager/Airport Director; Trisha-Ann Hoskins, Administrative Officer/ Deputy Clerk; Tracy Chestnutt, Finance Officer; and Mr. Tim Wilson, County Attorney.

Call to Order

The meeting was called to order by Chairman Edwards.

Invocation and Pledge of Allegiance

Invocation was given by Mr. George Futrelle. The Board then led those in attendance in the pledge of allegiance to the flag of the United States of America.

Approval of the Meeting Agenda

Motion was made by Commissioner Garner, seconded by Commissioner Branch, carried unanimously to approve the meeting agenda.

Approval of the Minutes – Governing Body

Motion was made by Commissioner Branch, seconded by Commissioner Dowe, carried unanimously to approve the minutes of the March 21st, 2022 Board of Commissioners meeting as presented.

REGULAR MEETING AGENDA**CONSENT AGENDA**

Motion was made by Commissioner Garner, seconded by Commissioner Dowe, carried unanimously to approve the consent agenda which consisted of: Budget Amendment Journal Entry Report, and Tax and Solid Waste Releases- #19267-19293.

ITEMS TO BE MADE PART OF MINUTES

Administrative Budget Amendment Journal Entry Report

AGENDA

Public Comments

No Public Comments

End Public Comments

Davis H. Brinson, County Manager/Clerk to the Board appeared before the Board to request Board guidance on the implementation strategy for the classification and compensation study recently completed by Bakertilly. At the Board's annual budget retreat held on February 18th, the Board was presented with an overview of the County's current classification and compensation system as it relates to the County's positions and given the final report including the methodology used by Bakertilly to update the classification and compensation system, options for implementing the compensation system and for addressing issues related to salary compression and other compensation/pay issues. The recommendations offered in the study seek to increase the market competitiveness of our County's compensation program within the regional marketplace and provide increased internal equity among County positions. It is the belief of Bakertilly that the implementation of the recommendations will assist the County in attracting new employees and in retaining current employees needed to meet the County's service demands. Mr. Brinson advised that it was his recommendation that the Board fully implement Option 3 which will raise the County's minimum salaries across all grades, which are currently 24.53% below the average minimum salaries of the jurisdictions surveyed to compile the study. The County Manager stated that Option 3 would not only move around 531 budgeted positions that are currently below the minimum salaries of the new proposed grades to the minimum, but this option will also address the issue of salary compression by providing an addition increase of .5% for each year of continuous service with the County. The implementation of Option 3 will, in the opinion of the County Manager, provide equitable and competitive salaries for all County employees. It would also implement a salary structure that provides for internal equity and ensures external competitiveness with other entities in our geographic area. The cost to implement Option 3 in the first fiscal year (FY23) is \$4,549,193.78 for general fund departments and \$415,034.93 for the enterprise fund departments for a total of \$4,964,228.71. The County Manager proposes to use \$9,137,752.00 of the remaining American Rescue Plan Act (ARPA) funds allocated the County to cover the increase to the County's annual budgets in both FY 23 and FY 24. This will allow the Board two (2) fiscal years to plan and strategize for future funding of the increased operational costs as a result of the pay study implementation. Commissioner Garner expressed reservations that the County was using ARPA funds to finance the cost of the implementation of the recommendation of the pay study in that the funds would run out in two (2) years and that the current Board was tying a future Board to a twelve and a half cent (12 1/2¢) tax increase. He then asked County Attorney Wilson if the current board could legally tie a future Board to a tax increase. The County Attorney advised that while Commissioner Garner's statement was technically true in practicality a future Board would not be required to pay the same salaries. Commissioner Garner then questioned the fact that Bakertilly used New Hanover and Cumberland Counties as comparison Counties to compile the pay study and stated that if they hadn't had been used it would have saved the County anywhere from 5%-10%. He advised that Duplin County shouldn't compare itself to those two counties because we do not have the tax base that they have and will never be able to compete with them. The County Manager explained that we are competing with New Hanover County for employees. Chairman Edwards expressed his appreciation for what every employee has done for the County and looks forward to seeing what they are going to do in the future. He stated that he voted against funding the pay study because he didn't know how the County would fund the results. Chairman Edwards stated that this was long overdue and he appreciated the opportunity. Commissioner Thompson stated that the pay study was the right call and that it was 10-20 years too late. He went on to say that this needs to happen. Commissioner Branch commented that it was time to do the right thing by the people, that there was no need to continue to delay and that he had no reservations. Commissioner Dowe commented that the employees are the County's most valuable resource and with them and the County Manager we will take care of the citizens and provide the services they deserve.

Motion was made by Commissioner Branch, seconded by Commissioner Dowe, carried unanimously to approve the proposed salary grades and classifications and to fund Option 3 of the Bakertilly Duplin County Classification and Compensation Study dated February 15, 2022 in the Fiscal Year 2022-23 Duplin County budget.

Davis H. Brinson, County Manager/Clerk to the Board appeared before the Board to receive any road/highway concerns from the members of the Board and/or the general public so he could convey those concerns to the NC Department of Transportation (NCDOT). Commissioner Dowe explained that Willis Carr Road is a dirt road north of Magnolia that he would like to have reviewed NCDOT to determine if it is eligible for paving because of the traffic. He also requested to NCDOT look into repairing the pot holes on that road as well. Commissioner Garner reported that State Road 1959 the Paul Ed Dail Road near where it intersects with NC Hwy. 24 in front of Cast Ambulance Services has a stop sign that is damaged-- the sign is hanging off of its post. Mr. Davis Brinson gave an update about a previous concern at C.M. Outlaws Crossroads; the DOT has advised that they will review the traffic accident data over the next six (6) months and will make changes according to the information, if the data warrants additional changes or lights. Commissioner Branch informed Mr. Brinson that Landfill Road in the Rose Hill area, heading toward NC Hwy 11 is littered with some trash. Mr. Davis Brinson reported to the Board that the railroad crossing at Bruce Coston Road has been repaired.

Frankie Herring, IT Director, appeared before the Board to present the contract with Toshiba for Printer Management. The Duplin County IT Department desired to sign a rental contract with Toshiba for printer management. The IT Director advised that Toshiba currently holds the rental contract for all of the County's copiers. The approval of the proposed rental contract would result in Toshiba also managing network and/or USB printers for all County Departments. Departments would have the option to lease or purchase printers through Toshiba as well as the option to keep their current printers and let Toshiba manage print services. The program provides the same benefits as the copier contract. Toshiba will service, provide ink/cartridges, drums, and/or replace managed printers if needed.

Motion was made by Commissioner Dowe, seconded by Commissioner Branch, carried unanimously to approve the AIMS (All Inclusive Maintenance and Supply) maintenance contract with Toshiba Business Solutions for print management services and authorize the County Manager to sign the associated documents.

George Futrelle, Airport Director/Assistant County Manager, appeared before the Board to present the Airport Capital Project #7548- Change Order #7. With the completion of the NC Forest Service Hangar Complex Project, this change order reconciles all as-built survey quantities and contract amount with the contractor, River Landing Builders, LLC. This final change order is a credit to the project, thereby reducing the contract amount by \$35,472.30. The Duplin County Airport Commission reviewed and approved at their March 23, 2022 meeting and recommends approval from the Board of County Commissioners.

Motion was made by Commissioner Garner, seconded by Commissioner Branch, carried unanimously to approve Duplin County Airport's NC Forestry Service Hangar Complex Project final Change Order #7 in the credit amount of (\$35,472.30).

Ms. Nitella Faison, M.A., VSP of Coastal Horizons Center appeared before the Board to request the Board adopt a proclamation in recognition of sexual assault awareness month. Coastal Horizons Center, Inc. is a private, non-profit service delivery corporation servicing Eastern North Carolina whose mission is to provide a continuum of professional services to promote healthier lives, stronger families and safer communities. Ms. Faison is Coastal Horizons Center's sexual assault victim advocate for Duplin County. As a part of their mission, Coastal Horizons Center provides free services to sexual assault victims and their families. Their services include: 1:1 therapy, group support, court accompaniment and advocacy. April is Sexual Assault Awareness Month (SAAM), a time to focus the attention to the prevalence of sexual assault and educate communities, individuals and relatives about

how to prevent it. Thus, Coastal Horizons Center has requested to appear before the Board to present a proposed SAAM proclamation to the next Board and request its adoption.

Motion was made by Commissioner Branch, seconded by Commissioner Garner, carried unanimously to adopt the Proclamation proclaiming April, 2022 as Sexual Assault Awareness Month in Duplin County.

Elizabeth Stalls, County Planner, appeared before the Board to present a lease with the Chinquapin Recreation Association. Duplin County owns a parcel of land (08-E015) at the site of the old Chinquapin Elementary School at 2700 S. NC 41 and 50 Hwy, Chinquapin, N.C. which had been leased for many years by the Chinquapin Recreation Association for the purpose of providing the community with a recreation park. The area used for recreation is approximately 9.5 acres behind EMS Medic Station 3, built in 2020/2021. Chinquapin Recreation Association is interested in leasing the property (approx. 9.5 acres) on a long-term basis to minimize both parties' annual administration efforts and expenses. Pursuant to N.C. Gen. Stat. § 160D-272, the County may enter a lease term of up to 10 years upon resolution of the Board and 30 days' public notice.

Motion was made by Commissioner Thompson, seconded by Commissioner Garner, carried unanimously to accept the proposal of a long-term lease with Chinquapin Recreation Association for five (5) years; authorize the County Planner to publish a Public Notice of the Board's intent to lease approximately 9.5 acres at the old Chinquapin Elementary School site to the Chinquapin Recreation Association for a term of five (5) years and authorize the County Attorney to prepare the lease.

Tracy Chestnutt, Finance Officer, appeared before the Board to present the contract for audit services for FY 2021-2022. The Duplin County Finance Office solicited fifteen (15) firms for request for proposals for audit services on February 22, 2022. The County received four (4) intents to bid and one (1) proposal by the RFP deadline. The County resubmitted requests for proposals to the firms who submitted an intent to bid and received two (2) proposals. Thompson, Price, Scott, Adams and Co., P.A. and R.H. CPAs. R.H. CPAs, PLLC operates offices in Lexington, Charlotte and Greensboro and have experience with larger municipalities, school systems and community colleges. R.H. CPAs, PLLC submitted the lowest responsive bid. The County received favorable references from clients of the firm.

Motion was made by Commissioner Thompson, seconded by Commissioner Dowe, carried unanimously to accept the proposal for audit services from R.H. CPAs and authorize the Board Chairman and County Manager to execute the FY 2022 audit contract upon approval by the County attorney.

Laura Jones, County Librarian, appeared before the Board to present information on the National Library Week – "We Want You Back in our Books" Campaign – Fine Forgiveness Month. Across the country, Libraries have been going FINE FREE in an effort to get people back into the buildings to use library materials. Charging library fines keeps the people who need access to materials the most from entering the building. An average family saves \$484 a week using library materials – mom and two kids come into the library and check out 6 movies and 20 books – this saves them around \$84 for DVD rental (Redbox \$1.99/day) and \$400+ in books (average book retails \$20) If those items are returned late, the fees could quickly add up - \$1.00/day DVDs and .05/day per book - \$42/week for late movies and \$7/week for books. Many families choose NOT to use the library to avoid potential fines for lost books or fees for late returns. Reading skills begin in the earliest pre-school years. Our county is a low-literate county with thousands of children reading below grade level. Exposure to free reading materials at the library from a young age sets a foundation for learning and a lifelong love of reading. The County Librarian requested that the Library System go fine free for the month of April 2022 but Commissioner Garner suggested that the initiative be extended through the month of August 2022 in order to better gauge the program's effectiveness.

Motion was made by Commissioner Garner, seconded by Commissioner Branch, carried unanimously to approve for the Duplin County Library System to set-up and operate FINE FORGIVENESS until the end of August 2022.

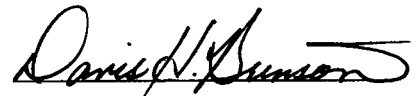
Commissioner Dowe, Department of Social Services (DSS) Board member, formally introduced the newly selected DSS Director, Ms. Annie Murrell to the Duplin County Board of Commissioners and those members of the public in attendance.

Annie Murrell, Director of the Department of Social Services (DSS), appeared before the Board to present a request to establish a Foster Care and Adoptions and Adult Services Program Manager Position. DSS has two trainer positions that have not been utilized for several years due to the high percentage of turnovers and a lack of qualified candidates to fill the positions. Due to the fact that the Child Protective Services (CPS) unit is receiving an influx of CPS reports, which has required an inordinate amount of the Program Manager's time, the Program Manager has had less and less time to focus on and offer their assistance to the other two units, Foster Care & Adoption and Adult Services. DSS Director Murrell explained that the creation of this position will allow a Program Manager to be dedicated to these two units allowing for more time to stay abreast of changes in policy and guidelines and to focus primarily on the Foster Care & Adoptions and Adult Services. It will also help ensure program integrity by making sure that the programs are adhering to rules and regulations and to guide the two programs in changes that are taking place in both programs. The DSS Director proposes to fund the Foster Care & Adoptions and Adult Services Program Manager position by eliminating the two (2) Social Worker trainer positions which will result in a cost savings within the DSS's departmental budget. This request has been reviewed and approved by the Duplin County Board of Social Services.

Motion was made by Commissioner Dowe, seconded by Commissioner Branch, carried unanimously to approve the request that the two (2) Social Work Trainer positions at the Department of Social Services be eliminated and that a Program Manager position for Foster Care and Adoption and Adult Services be established.

Davis H. Brinson, County Manager/Clerk to the Board, appeared to make general announcements and/or updates.

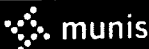
Motion was made by Commissioner Dowe, seconded by Commissioner Edwards, carried unanimously to recess until Tuesday, April 5th, 2022 at 7:30 a.m. for a joint meeting with the James Sprunt Community College Board of Trustees in the Ed Emory Auditorium located in the Lois Britt Agricultural Office Building at 165 Agriculture Drive, Kenansville, NC.



Davis H. Brinson
Clerk to the Board

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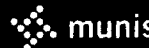


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Duplin County, NC
BUDGET AMENDMENTS JOURNAL ENTRY PROOF

P 1
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LN	ORG ACCOUNT	OBJECT PROJ	ORG DESCRIPTION	ACCOUNT DESCRIPTION LINE DESCRIPTION	EFF DATE	PREV BUDGET	BUDGET CHANGE	AMENDED BUDGET	ERR
YEAR-PER JOURNAL EFF-DATE REF 1 REF 2 SRC JNL-DESC ENTITY AMEND									
2022	10	2	04/05/2022	BUA 040422C	1				
1	7100 38395		Water	2022 WATER BOND CLOSING PROCEE		.00	-198,412.89	-198,412.89	
	61-70 7100-0000-000-38395					04/05/2022			
2	7100 47106		Water	2022 BOND REFUNDING CLOSING FE		.00	198,412.89	198,412.89	
	61-70 7100-0000-000-47106					04/05/2022			
** JOURNAL TOTAL							0.00		
YEAR-PER JOURNAL EFF-DATE REF 1 REF 2 SRC JNL-DESC ENTITY AMEND									
2022	10	3	04/05/2022	BUA 040422C	1				
1	5111 40121		ENVIRONMENTAL HEALTH	SALARIES		293,435.00	-65,000.00	228,435.00	
	10-50-5100-5111-000-40121					04/05/2022			
2	5111 40181		ENVIRONMENTAL HEALTH	SOCIAL SECURITY		22,448.00	-5,000.00	17,448.00	
	10-50-5100-5111-000-40181					04/05/2022			
3	5111 40182		ENVIRONMENTAL HEALTH	RETIREMENT		35,330.00	-9,000.00	26,330.00	
	10-50-5100-5111-000-40182					04/05/2022			
4	5111 40183		ENVIRONMENTAL HEALTH	HOSPITAL INSURANCE		58,530.00	-14,000.00	44,530.00	
	10-50-5100-5111-000-40183					04/05/2022			
5	5129 40121		COUNTY WELLNESS PROGRAM	SALARIES		195,200.00	-17,000.00	178,200.00	
	10-50-5100-5129-000-40121					04/05/2022			
6	5129 40183		COUNTY WELLNESS PROGRAM	HOSPITAL INSURANCE		34,100.00	-2,000.00	32,100.00	
	10-50-5100-5129-000-40183					04/05/2022			
7	5110 45100		HEALTH	CAPITAL OUTLAY		.00	30,970.00	30,970.00	
	10-50-5100-5110-000-45100					04/05/2022			
8	5110 42600		HEALTH	OFFICE SUPPLIES		6,227.55	81,030.00	87,257.55	
	10-50-5100-5110-000-42600					04/05/2022			
** JOURNAL TOTAL							0.00		
YEAR-PER JOURNAL EFF-DATE REF 1 REF 2 SRC JNL-DESC ENTITY AMEND									
2022	10	4	04/05/2022	BUA 040422C	1				
1	5133 42980		CDC-ELC Cooperative Agreement	PROGRAM SUPPLIES		448,947.18	-50,000.00	398,947.18	
	10-50-5100-5133-000-42980					04/05/2022			



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BUDGET AMENDMENTS JOURNAL ENTRY PROOF

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LN	ORG ACCOUNT	OBJECT PROJ	ORG DESCRIPTION	ACCOUNT DESCRIPTION LINE DESCRIPTION	EFF DATE	PREV BUDGET	BUDGET CHANGE	AMENDED BUDGET	ERR
YEAR-PER JOURNAL EFF-DATE REF 1 REF 2 SRC JNL-DESC ENTITY AMEND									
2022	10	4	04/05/2022	BUA 040422C	1				
2	5133 45100		CDC-ELC Cooperative Agreement	CAPITAL OUTLAY		.00	50,000.00	50,000.00	
	10-50-5100-5133-000-45100					04/05/2022			
** JOURNAL TOTAL							0.00		
YEAR-PER JOURNAL EFF-DATE REF 1 REF 2 SRC JNL-DESC ENTITY AMEND									
2022	10	5	04/05/2022	BUA 040422C	1				
1	4530 38403		Airport	CARES Act		-13,000.00	-32,000.00	-45,000.00	
	65-70-4530-0000-000-38403					04/05/2022			
2	4530 40121		Airport	SALARIES		165,426.00	32,000.00	197,426.00	
	65-70-4530-0000-000-40121					04/05/2022			
** JOURNAL TOTAL							0.00		
YEAR-PER JOURNAL EFF-DATE REF 1 REF 2 SRC JNL-DESC ENTITY AMEND									
2022	10	6	04/05/2022	BUA 040422C	1				
1	5912 40060		SCHOOL CAPITAL	CAP OUTLAY REC ELEM SCHOOLS		31,600.92	-31,600.92	.00	
	22-59-5900-5912-000-40060					04/05/2022			
2	5912 40110		SCHOOL CAPITAL	CAP IMPROVEMENTS EQUIPMENTS		440,045.00	-1,270.93	438,774.07	
	22-59-5900-5912-000-40110					04/05/2022			
3	5912 40140		SCHOOL CAPITAL	CAPITAL EQUIPMENT		170,000.00	32,871.85	202,871.85	
	22-59-5900-5912-000-40140					04/05/2022			
** JOURNAL TOTAL							0.00		
YEAR-PER JOURNAL EFF-DATE REF 1 REF 2 SRC JNL-DESC ENTITY AMEND									
2022	10	7	04/05/2022	BUA 040422C	1				
1	4370 42490		EMERGENCY MEDICAL SERVICES	VEHICLE SUPPLIES		46,347.39	-7,000.00	39,347.39	
	10-43-4330-4370-000-42490					04/05/2022			
2	4370 43520		EMERGENCY MEDICAL SERVICES	REPAIRS & MAINTENANCE EQUIPME		14,927.18	-4,000.00	10,927.18	
	10-43-4330-4370-000-43520					04/05/2022			
3	4370 41974		EMERGENCY MEDICAL SERVICES	BILLING SOFTWARE/HARDWARE		8,000.00	-3,500.00	4,500.00	
	10-43-4330-4370-000-41974					04/05/2022			

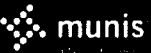


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BUDGET AMENDMENTS JOURNAL ENTRY PROOF

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LN	ORG	OBJECT	PROJ	ORG DESCRIPTION	ACCOUNT DESCRIPTION	LINE DESCRIPTION	EFF DATE	PREV BUDGET	BUDGET CHANGE	AMENDED BUDGET
YEAR-PER	JOURNAL	EFF-DATE	REF 1	REF 2	ORG JNL-DESC	ENTITY AMEND				
2022	10	7	04/05/2022		BUA 040422C	1				
4	4370	42980		EMERGENCY MEDICAL SERVICES	PROGRAM SUPPLIES			165,000.00	12,000.00	177,000.00
	10-43-4330-4370-000	42980						04/05/2022		
5	4370	43510		EMERGENCY MEDICAL SERVICES	REPAIRS BUILDING AND GROUNDS			24,101.83	500.00	24,601.83
	10-43-4330-4370-000	43510						04/05/2022		
6	4370	43540		EMERGENCY MEDICAL SERVICES	SOFTWARE MAINTENANCE			6,240.00	2,000.00	8,240.00
	10-43-4330-4370-000	43540						04/05/2022		
** JOURNAL TOTAL									0.00	



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BUDGET AMENDMENT JOURNAL ENTRY PROOF

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YEAR PER	JNL	SRC ACCOUNT	EFF DATE	JNL DESC	REF 1	REF 2	REF 3	ACCOUNT DESC	LINE DESC	T OB	DEBIT	CREDIT
2022	10	2										
		BUA 7100-38395										
		04/05/2022	040422C					T	2022 WATER BOND CLOSING PROCEE	5		198,412.89
		BUA 7100-47106										
		04/05/2022	040422C					T	2022 BOND REFUNDING CLOSING FE	5	198,412.89	
		JOURNAL 2022/10/2						TOTAL			00	00
2022	10	3										
		BUA 5111-40121										
		04/05/2022	040422C					T	SALARIES	5		65,000.00
		BUA 5111-40181										
		04/05/2022	040422C					T	SOCIAL SECURITY	5		5,000.00
		BUA 5111-40182										
		04/05/2022	040422C					T	RETIREMENT	5		9,000.00
		BUA 5111-40183										
		04/05/2022	040422C					T	HOSPITAL INSURANCE	5		14,000.00
		BUA 5129-40121										
		04/05/2022	040422C					T	SALARIES	5		17,000.00
		BUA 5129-40183										
		04/05/2022	040422C					T	HOSPITAL INSURANCE	5		2,000.00
		BUA 5110-45100										
		04/05/2022	040422C					T	CAPITAL OUTLAY	5	30,970.00	
		BUA 5110-42600										
		04/05/2022	040422C					T	OFFICE SUPPLIES	5	81,030.00	
		JOURNAL 2022/10/3						TOTAL			00	00
2022	10	4										
		BUA 5133-42980										
		04/05/2022	040422C					T	PROGRAM SUPPLIES	5		50,000.00
		BUA 5133-45100										
		04/05/2022	040422C					T	CAPITAL OUTLAY	5	50,000.00	
		JOURNAL 2022/10/4						TOTAL			00	00
2022	10	5										
		BUA 4530-38403										
		04/05/2022	040422C					T	CARES Act	5		32,000.00
		BUA 4530-40121										
		04/05/2022	040422C					T	SALARIES	5	32,000.00	
		JOURNAL 2022/10/5						TOTAL			00	00



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YEAR PER	JNL									
SRC ACCOUNT		JNL DESC	REF 1	REF 2	REF 3	ACCOUNT DESC	T OB	DEBIT	CREDIT	
EFF DATE						LINE DESC				
2022 10	6									
BUA 5912-40060						04P OUTLAY REC ELEM. SCHOOLS	5		31,600.92	
04/05/2022	040422C					T				
BUA 5912-40110						04P IMPROVEMENTS TO SITES	5		1,270.93	
04/05/2022	040422C					I				
BUA 5912-40140						04P CAPITAL EQUIPMENT	5	32,811.85		
04/05/2022	040422C					F				
JOURNAL 2022/10/6							TOTAL	00	00	
2022 10	7									
BUA 4370-42490						04P VEHICLE SUPPLIES	5		1,000.00	
04/05/2022	040422C					F				
BUA 4370-43530						04P REPAIRS & MAINTENANCE EQUIPME	5		4,000.00	
04/05/2022	040422C					T				
BUA 4370-41974						04P BILLING SOFTWARE/HARDWARE	5		3,500.00	
04/05/2022	040422C					T				
BUA 4370-42980						04P PROGRAM SUPPLIES	5	12,000.00		
04/05/2022	040422C					T				
BUA 4370-43510						04P REPAIRS BUILDING AND GROUNDS	5	500.00		
04/05/2022	040422C					T				
BUA 4370-43540						04P SOFTWARE MAINTENANCE	5	2,000.00		
04/05/2022	040422C					T				
JOURNAL 2022/10/7							TOTAL	00	00	



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FUND	YEAR PER	JNL	EFF DATE	DEBIT	CREDIT
ACCOUNT			ACCOUNT DESCRIPTION		
FUND TOTAL				00	00

** END OF REPORT - Generated by CHELSEY LANIER **

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DUPLIN COUNTY
TAX AND SOLID WASTE REQUEST
RELEASE DATE APRIL 4, 2022

RELEASE NUMBER	NAME	TOWNSHIP	TOWN	FIRE DISTRICT	TAX YEAR	ACCOUNT NUMBER	COUNTY TAX	CAPITAL FUND	TOWN TAX	FIRE DISTRICT	LATE LIST PENALTY	SOLID WASTE	TOTAL RELEASE	REASON FOR RELEASE
19267	MARY SHILTON ROUSE	11	077		2021	0764565	\$ 21.75	\$ 0.66	\$ 24.91		\$ 4.91		\$ 29.82	BUSINESS CLOSED YEARS AGO
19268	CARLTON RAY CROOM	07		004	2021	2081675	\$ 11.30	\$ 0.40		\$ 0.92	\$ 1.56	\$ 90.00	\$ 107.18	SWMH DOUBLE LISTED
19269	MAHLIYN Z DUARTI-MIGAR	09			2021	010000430						\$ 810.00	\$ 810.00	CHARGE D TO SWHITS IN ERROR
19270	BETTY ANN FRIEDRICK	09			2021	2917198	\$ 137.28	\$ 3.84				\$ 90.00	\$ 231.12	MOBILE HOME DAMAGED AND VACANT
19271	BETTY ANN FRIEDRICK	09			2020	2917198	\$ 137.28	\$ 3.84				\$ 90.00	\$ 231.12	MOBILE HOME DAMAGED AND VACANT
19272	BETTY ANN FRIEDRICK	09			2019	2917198	\$ 137.28	\$ 3.84				\$ 90.00	\$ 231.12	MOBILE HOME DAMAGED AND VACANT
19273	BETTY ANN FRIEDRICK	09			2018	2917198	\$ 137.28					\$ 90.00	\$ 227.28	MOBILE HOME DAMAGED AND VACANT
19274	BETTY ANN FRIEDRICK	09			2017	2917198	\$ 133.44					\$ 90.00	\$ 133.44	MOBILE HOME DAMAGED
19275	LENON HICKMAN	07			2021	3886049						\$ 90.00	\$ 90.00	HOUSE VACANT SINCE 1999
19276	JEFFERY ANDREW JONES	07		004	2021	10002642	\$ 195.46	\$ 5.47		\$ 12.52	\$ 21.35		\$ 234.80	HOUSE VACANT SINCE 1999
19277	JERRY F JONES & OTHERS	08		010	2021	4625028	\$ 14.30	\$ 0.40		\$ 1.40		\$ 90.00	\$ 106.10	SWMH DOUBLE LISTED
19278	MARY S JONES	08		010	2021	4656450	\$ 21.74	\$ 0.61		\$ 2.13	\$ 2.45	\$ 90.00	\$ 116.93	SWMH DOUBLE LISTED
19279	MARY S JONES	08		010	2020	4656450	\$ 23.31	\$ 0.65		\$ 2.28	\$ 2.62	\$ 90.00	\$ 118.86	SWMH DOUBLE LISTED
19280	MARY S JONES	08			2019	4656450	\$ 25.74	\$ 0.72			\$ 2.65	\$ 90.00	\$ 119.11	SWMH DOUBLE LISTED
19281	MARY S JONES	08			2018	4656450	\$ 28.39				\$ 2.84	\$ 90.00	\$ 121.27	SWMH DOUBLE LISTED
19282	MARY S JONES	08			2017	4656450	\$ 30.44				\$ 3.04	\$ 90.00	\$ 123.48	SWMH DOUBLE LISTED
19283	MARY S JONES	08			2016	4656450	\$ 35.26				\$ 3.51	\$ 90.00	\$ 128.79	SWMH DOUBLE LISTED
19284	MARY S JONES	08			2015	4656450	\$ 39.20				\$ 3.92	\$ 90.00	\$ 133.12	SWMH DOUBLE LISTED
19285	MARY S JONES	08			2014	4656450	\$ 42.85				\$ 4.29	\$ 90.00	\$ 137.14	SWMH DOUBLE LISTED
19286	EDUARDO MORALES	06		003	2021	6168964	\$ 26.38	\$ 0.74		\$ 2.03	\$ 2.92		\$ 32.07	SOLD 2006 TRAILER IN 2020
19287	ANTHONY J NICHOLS HRS	11			2021	6417620	\$ 269.56	\$ 7.54				\$ 90.00	\$ 367.10	MOBILE HOME MOVED OUT OF COUNTY
19288	ANTHONY J NICHOLS HRS	11			2020	6417620	\$ 269.56	\$ 7.54				\$ 90.00	\$ 367.10	MOBILE HOME MOVED OUT OF COUNTY
19289	ANTHONY J NICHOLS HRS	11			2019	6417620	\$ 269.56	\$ 7.54				\$ 90.00	\$ 367.10	MOBILE HOME MOVED OUT OF COUNTY
19290	ELLATAYL SMITH	11		001	2021	7927393	\$ 16.52	\$ 0.46		\$ 1.27		\$ 90.00	\$ 108.25	SWMH DOUBLE LISTED
19291	VANTAGL SOUTH ATLANTIC LLC	01		007	2021	8952762	\$ 4.49	\$ 0.11		\$ 0.44	\$ 0.51		\$ 5.57	SOLD TRAILER 2020
19292	JUAN A VERDIN & WIFE FRICA S VERDIN	06			2021	8958411						\$ 180.00	\$ 180.00	DWELLINGS VACANT
19293	CHITON C WHALLY & WIFE SHERRY	07			2021	9318606						\$ 90.00	\$ 90.00	SWIFF CHARGED TO LAND IN ERROR
GRAND TOTAL							\$ 2,033.37	\$ 44.38	\$ 24.91	\$ 22.99	\$ 56.61	\$ 2,790.00	\$ 4,972.26	
SUBMITTED BY: <i>Chelsea Lanier</i>							FINAL APPROVAL BY: <i>Deb Bell</i>			DATE APPROVED: 4-4-2022				

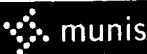


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Duplin County, NC
JOURNAL INQUIRY

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YEAR	PER	JOURNAL	SRC	EFF DATE	ENT DATE	JNL DESC	CLERK	ENTITY	AUTO-REV	STATUS	BUD YEAR	JNL TYPE
2022	09	310	BUA	03/15/2022	03/15/2022	040472	chelsey.lanier	1	N	Hist	2022	
LN	ORG	OBJECT	PROJ	REF1	REF2	REF3	LINE DESCRIPTION	DEBIT	CREDIT	OR		
1	4370	43520					T				5,869.87	
2	4370	43210					T	REPAIRS & MAINTENANCE EQUIPME			3,000.00	
3	4370	45100					T	TELEPHONE			8,869.87	
								CAPITAL OUTLAY				
** JOURNAL TOTAL										0.00	0.00	
YEAR	PER	JOURNAL	SRC	EFF DATE	ENT DATE	JNL DESC	CLERK	ENTITY	AUTO-REV	STATUS	BUD YEAR	JNL TYPE
2022	09	329	BUA	03/15/2022	03/15/2022	040472	chelsey.lanier	1	N	Hist	2022	
LN	ORG	OBJECT	PROJ	REF1	REF2	REF3	LINE DESCRIPTION	DEBIT	CREDIT	OR		
1	4335	42980					I	PROGRAM SUPPLIES			400.00	
2	4335	43110					I	TRAVEL			400.00	
** JOURNAL TOTAL										0.00	0.00	
YEAR	PER	JOURNAL	SRC	EFF DATE	ENT DATE	JNL DESC	CLERK	ENTITY	AUTO-REV	STATUS	BUD YEAR	JNL TYPE
2022	09	351	BUA	03/15/2022	03/15/2022	040472	chelsey.lanier	1	N	Hist	2022	
LN	ORG	OBJECT	PROJ	REF1	REF2	REF3	LINE DESCRIPTION	DEBIT	CREDIT	OR		
1	4110	41990					T	PROFESSIONAL SERVICES			907.00	
2	4210	44300					T	RENT			250.00	
3	4130	43540					T	SOFTWARE MAINTENANCE			1,350.00	
4	4110	42600					T	OFFICE SUPPLIES			400.00	
5	4110	43110					T	TRAVEL			100.00	
6	4110	43540					T	SOFTWARE MAINTENANCE			200.00	



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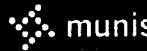
Duplin County, NC
JOURNAL INQUIRY

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YEAR	PER	JOURNAL	SRC	EFF DATE	ENT DATE	JNL DESC	CLERK	ENTITY	AUTO-REV	STATUS	BUD YEAR	JNL TYPE
2022	09		351	BUA	03/16/2022	03/16/2022	040422	chelsey.lanier	1	N	Hist	2022
LN	ORG	OBJECT	PROJ	REF1	REF2	REF3	LINE DESCRIPTION ACCOUNT DESCRIPTION	DEBIT	CREDIT OB			
7	4110	43910					T ADVERTISING	107.00				
8	4110	44910					T DUES AND SUBSCRIPTIONS	130.00				
9	4210	42600					T OFFICE SUPPLIES	200.00				
10	4210	43540					T SOFTWARE MAINTFNANCE	55.00				
11	4130	42600					T OFFICE SUPPLIES	1,000.00				
12	4130	44300					T RENT	350.00				
** JOURNAL TOTAL								0.00	0.00			

YEAR	PER	JOURNAL	SRC	EFF DATE	ENT DATE	JNL DESC	CLERK	ENTITY	AUTO-REV	STATUS	BUD YEAR	JNL TYPE
2022	09	364	BUA	03/16/2022	03/16/2022	040422	chelsey.lanier	1	N	Hist	2022	
LN	ORG	OBJECT	PROJ	REF1	REF2	REF3	LINE DESCRIPTION ACCOUNT DESCRIPTION		DEBIT		CREDIT OB	
1	4180	42600					I	OFFICE SUPPLIES				147.67
2	4180	43540					I	SOFTWARE MAINTENANCE		147.67		
** JOURNAL TOTAL										0.00		0.00

YEAR	PER	JOURNAL	SRC	EFF DATE	ENT DATE	JNL DESC	CLERK	ENTITY	AUTO-REV	STATUS	BUD YEAR	JNL TYPE
2022	09	454	BUA	03/21/2022	03/21/2022	040422	chelsey.lanier	1	N	Hist	2022	
LN	ORG	OBJECT	PROJ	REF1	REF2	REF3	LINE DESCRIPTION ACCOUNT DESCRIPTION				DEBIT	CREDIT OB
1	4953	41260					T OTHER PERSONNEL					1,500.00
2	4953	42980					T PROGRAM SUPPLIES				1,500.00	
3	4450	43520					I REPAIRS & MAINTENANCE EQUIPME					100.00



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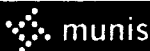
Duplin County, NC
JOURNAL INQUIRY

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YEAR	PER	JOURNAL	SRC	EFF DATE	ENT DATE	JNL DESC	CLERK	ENTITY	AUTO-REV	STATUS	BUD YEAR	JNL TYPE
2022	09		454 BUA	03/21/2022	03/21/2022	040422	chelsey.lanier	1	N	Hist	2022	
LN	ORG	OBJECT	PROJ	REF1	REF2	REF3	LINE DESCRIPTION ACCOUNT DESCRIPTION			DEBIT	CREDIT OB	
4	4950	44500					T					411.30
5	4950	43510					T					1,000.00
6	4950	42980					T					800.00
7	4950	42600					T			2,411.30		
** JOURNAL TOTAL										0.00	0.00	

YEAR	PER	JOURNAL	SRC	EFF DATE	ENT DATE	JNL DESC	CLERK	ENTITY	AUTO-REV	STATUS	BUD YEAR	JNL TYPE
2022	09	455	BUA	03/21/2022	03/21/2022	040422	chelsey.lanier	1	N	Hist	2022	
LN	ORG	OBJECT	PROJ	REF1	REF2	REF3	LINE DESCRIPTION ACCOUNT DESCRIPTION		DEBIT		CREDIT OB	
1	5165	43530					T	REPAIRS VEHICLES				600.00
2	5165	42600					I	OFFICE SUPPLIES		600.00		
** JOURNAL TOTAL										0.00		0.00

YEAR	PER	JOURNAL	SRC	EFF DATE	ENT DATE	JNL DESC	CLERK	ENTITY	AUTO-REV	STATUS	BUD YEAR	JNL TYPE
2022	09	479	BUA	03/22/2022	03/22/2022	040422	chelsey.lanier	1	N	Hist	2022	
LN	ORG	OBJECT	PROJ	REF1	REF2	REF3	LINE DESCRIPTION ACCOUNT DESCRIPTION				DEBIT	CREDIT OB
1	4530	42100					T	HOUSEKEEPING				200.00
2	4530	41990					I	PROFESSIONAL SERVICES				200.00
3	4530	44500					T	INSURANCE AND BONDS				700.00
4	4530	41700					T	BOARD EXPENSE			400.00	
5	4530	42980					I	PROGRAM SUPPLIES			700.00	



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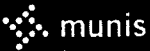
Duplin County, NC
JOURNAL INQUIRY

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YEAR	PER	JOURNAL	SRC	EFF DATE	ENT DATE	JNL DESC	CLERK	ENTITY	AUTO-REV	STATUS	BUD YEAR	JNL TYPE
2022	09	479	BUA	03/22/2022	03/22/2022	040422	chelsey.lanier	1	N	Hist	2022	
LN	ORG	OBJECT	PROJ	REF1	REF2	REF3	LINE DESCRIPTION ACCOUNT DESCRIPTION		DEBIT	CREDIT OB		
6	4141	43110					I				4,000.00	
7	4141	42600					T	TRAVEL	4,000.00			
8	4140	43110					I	OFFICE SUPPLIES			5,000.00	
9	4140	42600					T	TRAVEL	5,000.00			
								OFFICE SUPPLIES				
** JOURNAL TOTAL									0.00	0.00		

YEAR	PER	JOURNAL	SRC	EFF DATE	ENT DATE	JNL DESC	CLERK	ENTITY	AUTO-REV	STATUS	BUD YEAR	JNL TYPE
2022	09	495	BUA	03/22/2022	03/22/2022	040422	chelsey.lanier	1	N	Hist	2022	
LN	ORG	OBJECT	PROJ	REF1	REF2	REF3	LINE DESCRIPTION ACCOUNT DESCRIPTION		DEBIT	CREDIT OB		
1	4530	49807					T				3,500.00	
2	4530	43510					"	PROJECT MATCH FOR GRANTS	3,500.00			
3	4920	41990					I	REPAIRS BUILDING AND GROUNDS			500.00	
4	4920	44910					T	PROFESSIONAL SERVICES	500.00			
5	4350	49911					I	DUES AND SUBSCRIPTIONS			3,400.00	
6	4350	42724					T	RESTRICTED TO BLD INSPSL 20151	2,700.00			
7	4350	46992					I	CREDIT CARD CHARGES	700.00			
								HOMEOWNER'S RECOVERY FUND				
** JOURNAL TOTAL									0.00	0.00		

YEAR	PER	JOURNAL	SRC	EFF DATE	ENT DATE	JNL DESC	CLERK	ENTITY	AUTO-REV	STATUS	BUD YEAR	JNL TYPE
2022	09	519	BUA	03/23/2022	03/23/2022	040422	chelsey.lanier	1	N	Hist	2022	
LN	ORG	OBJECT	PROJ	REF1	REF2	REF3	LINE DESCRIPTION ACCOUNT DESCRIPTION		DEBIT	CREDIT OB		



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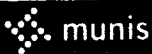
Duplin County, NC
JOURNAL INQUIRY

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YEAR	PER	JOURNAL	SRC	EFF DATE	ENT DATE	JNL DESC	CLERK	ENTITY	AUTO-REV	STATUS	BUD YEAR	JNL TYPE
2022	09	519	BUA	03/23/2022	03/23/2022	040422	chelsey.lanier	1	N	Hist	2022	
LN	ORG	OBJECT	PROJ	REF1	REF2	REF3	LINE DESCRIPTION ACCOUNT DESCRIPTION			DEBIT	CREDIT	OB
1	4952	43111					T					924.00
2	4952	42381					T	TRAINING		603.63		
3	4952	42600					T	EDUCATIONAL SUPPLIES		304.44		
4	4952	44500					T	OFFICE SUPPLIES		15.93		
								INSURANCE AND BONDS				
** JOURNAL TOTAL										0.00	0.00	

YEAR	PER	JOURNAL	SRC	EFF DATE	ENT DATE	JNL DESC	CLERK	ENTITY	AUTO-REV	STATUS	BUD YEAR	JNL TYPE
2022	09	520	BUA	03/23/2022	03/23/2022	040422	chelsey.lanier	1	N	Hist	2022	
LN	ORG	OBJECT	PROJ	REF1	REF2	REF3	LINE DESCRIPTION ACCOUNT DESCRIPTION			DEBIT	CREDIT	OB
1	6110	43520					T					2,000.00
2	6110	44500					T	REPAIRS & MAINTENANCE EQUIPME				3,700.00
3	6110	43300					T	INSURANCE AND BONDS				3,200.00
4	6110	43510					I	UTILITIES	8,900.00			
								REPAIRS BUILDING AND GROUNDS				
** JOURNAL TOTAL										0.00	0.00	

YEAR	PER	JOURNAL	SRC	EFF DATE	ENT DATE	JNL DESC	CLERK	ENTITY	AUTO-REV	STATUS	BUD YEAR	JNL TYPE
2022	09	526	BUA	03/23/2022	03/23/2022	040422	chelsey.lanier	1	N	Hist	2022	
LN	ORG	OBJECT	PROJ	REF1	REF2	REF3	LINE DESCRIPTION ACCOUNT DESCRIPTION			DEBIT	CREDIT	OB
1	7135	43510					I					2,000.00
2	7135	41990					I	REPAIRS BUILDING AND GROUNDS	1,000.00			
3	7135	43510					T	PROFESSIONAL SERVICES	1,000.00			
								REPAIRS BUILDING AND GROUNDS				
** JOURNAL TOTAL										0.00	0.00	



YEAR	PER	JOURNAL	SRC	EFF DATE	ENT DATE	JNL DESC	CLERK	ENTITY	AUTO-REV	STATUS	BUD YEAR	JNL TYPE
2022	09	547	BUA	03/24/2022	03/24/2022	040422	chelsey.lanier	1	N	Hist	2022	
LN	ORG	OBJECT	PROJ	REF1	REF2	REF3	LINE DESCRIPTION	ACCOUNT DESCRIPTION	DEBIT	CREDIT OB		
1	4952	43110					T	TRAVEL		1,000.00		
2	4952	42381					T	EDUCATIONAL SUPPLIES	1,000.00			
** JOURNAL TOTAL									0.00	0.00		

YEAR	PER	JOURNAL	SRC	EFF DATE	ENT DATE	JNL DESC	CLERK	ENTITY	AUTO-REV	STATUS	BUD YEAR	JNL TYPE
2022	09	629	BUA	03/28/2022	03/28/2022	040422	chelsey.lanier	1	N	Hist	2022	
LN	ORG	OBJECT	PROJ	REF1	REF2	REF3	LINE DESCRIPTION	ACCOUNT DESCRIPTION	DEBIT	CREDIT OB		
1	5114	42980					T	PROGRAM SUPPLIES		4,000.00		
2	5114	42200					T	FOOD	4,000.00			
** JOURNAL TOTAL									0.00	0.00		
** GRAND TOTAL									0.00	0.00		

13 Journals printed

** END OF REPORT - Generated by CHELSEY LANIER **

Duplin County Classification & Compensation Study Presentation

April 4, 2022



Pay Study Quick Facts

- The last pay study completed by the County was in 2008. The plan was not fully implemented.
- The County has 595 budgeted positions.
- 546 full time positions and 49 part time positions.
- 531 positions are under the recommended minimum of the proposed pay scale.
- 17 counties and 2 municipalities responded to the survey

Proposed Options

- Option 1-Raises all salaries to the minimum of the new pay scale
- \$ 3,784,889.84
- Option 2-Raises all salaries to the minimum of the new pay scale or provides a 3% to employees already over the minimum
- \$3,909,822.52
- Option 3-Raises all salaries to the minimum of the new pay scale and provides an additional .5% for each whole year of service earned as of June 30, 2022.
- \$4,964,228.71

Administration Recommended Option

- County administration requests approval to implement Option 3.
- Option 1 and 2 do not address salary compression between new and seasoned employees.
- Cost By Fund(includes salaries, FICA/Medicare and retirement)
 - General Fund \$4,549,193.78
 - Airport \$23,759.02
 - Transportation \$61,062.48
 - Water \$94,432.67
 - Solid Waste \$235,780.76

Budgetary Plan

- The estimated General Fund estimated impact is \$4,549,193.78.
- The County can use \$9,137,752 of remaining ARPA funds to cover the increase in FY 23 and 24.
- This will allow the Board two fiscal years to plan for future funding of the increased operational costs as a result of the pay study implementation

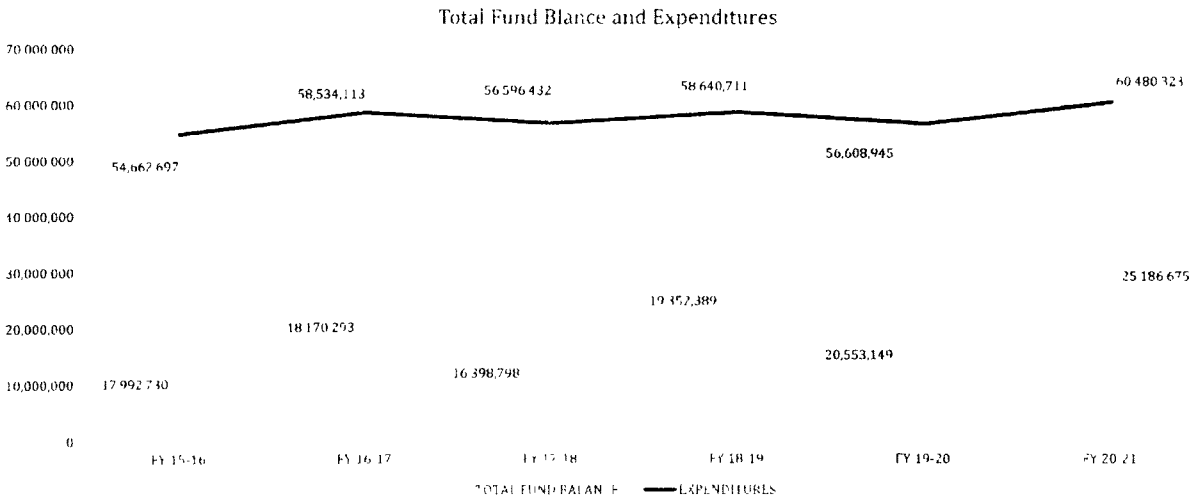
FY 22-23

- Utilize American Rescue Plan Act Funds

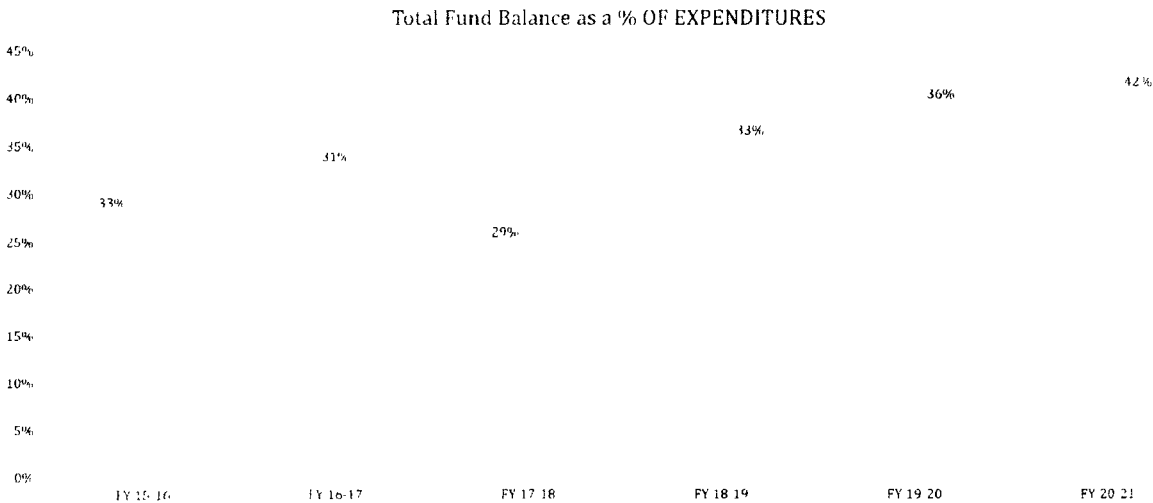
FY 23-24

- Utilize American Rescue Plan Act Funds

County's Fiscal Health



County's Fiscal Health



Duplin County
Toshiba Printer Program

Lexmark Rental Program

- Basic Mono Desktop M3250 \$9.00/month
- Basic Color Desktop C4153 \$15.00/month
- MFP Mono Desktop XM3250 \$19.00/month
- MFP Color Desktop XC4153 \$29.00/month

Brother Rental Program

- Brother HL-L6400DW – B/W \$9.00/month
- Brother HL-L9310CDW - Color \$15.00/month

Brother Purchase Price

- Brother HL-L6400DW – B/W \$539
- Brother HL-L9310CDW Color \$898

Supplies & Service

Networked Cost per Print

- B/W Prints \$.0098
- Color Prints \$.059

USB Option (no meters)

- B/W \$15/month
- Color \$29/month

County Summary:

- Duplin County has 145 printers. 12 Networked.
- Roughly 22 color units.
- Roughly 123 mono units.

TOSHIBA
BUSINESS SOLUTIONS

AIMS MAINTENANCE CONTRACT
MA-4.0.0

Sales Representative Scott Michael

SALES PACKET NUMBER 3/1/2022

Customer agrees to purchase and Toshiba Business Solutions agrees to provide parts, labor, ink, toner, and toner collection containers (the "Maintenance Services") for the equipment listed below in accordance with the terms and conditions of this contract. The Maintenance Services exclude paper, staples and all other parts and services listed under the Exclusion section or page two of the contract. A Connectivity & Security Options Agreement must be attached and executed for Network Integration Support.

CUSTOMER INFORMATION

Customer Name	Duplin County	Phone #	(910) 296-2104	Ext		Fax #	
Address	224 Seminary St	Contact	Sandra Ayala			Customer P.O. #	
Address 2		email	sandra.ayala@duplincountync.com				
City	Kernansville	State	NC	Zip	28349		

INVOICE / METER COLLECTION INFORMATION

Meter Collection	FM Audit	Electronic Invoicing	Yes	Invoice Location	Customer Address	Term	60 Months
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SEE ATTACHED MAINTENANCE CONTRACT SCHEDULE FOR DEVICE DETAILS

TRANSACTION TERMS (Consolidated Minimums Per Pool)							
Pool Description	Type	Includes	Units	Minimum Payment	Payment Frequency	Excess Per Unit Charge	Excess Billing Frequency
Service							
USB Printers (Non-Networked)							
B/W Printer	Black		Prints	\$15	Monthly	n/a	Monthly
Color Printer	Color		Prints	\$29	Monthly	n/a	Monthly
Flat Rate for Service & Supplies							
Networked Printers	Black		Prints		Monthly	0.0098	Monthly
Includes Service & Supplies	Color		Prints		Monthly	0.059	Monthly
Purchase or Rental Options							
B/W Printer - \$539	Black			\$9	Monthly		
Color Printer - \$898	Color			\$15	Monthly		
Total Minimum Payment							

DECLARATION

Customer's declining maintenance on the equipment listed on the attached agreement	Signature
Printed Name	
Title	Date

ACCEPTANCE

THE TERMS AND CONDITIONS HEREOF ARE PART OF THIS SERVICE AGREEMENT. BY SIGNING THIS CONTRACT, THE CUSTOMER ACKNOWLEDGES THAT THEY HAVE READ AND UNDERSTAND THESE TERMS.

Customer agrees to pay the Minimum Payment per transaction terms, plus any Excess Per Unit Charges for the term of this Contract. When this Contract is signed by Customer and TBS, it shall constitute a binding contract and is non-cancelable. This Contract will begin on the date signed by TBS below. You hereby acknowledge and agree that your electronic signature below shall constitute an enforceable and original signature for all purposes.

Privacy Notice: By your signature below, you hereby consent to allow TBS to remotely remove usage information for billing purposes. The information retrieved may be shared with third parties for processing purposes and shall be limited to the number of copies and scans made by model and serial number and the location of the device.

Customer	Duplin County	Printed Name	Toshiba Business Solutions	
Printed Name	Dexter B. Edwards	Signature		
Signature		Title		Date
Title	CHAIRMAN OF BOC	Date	4.4.2022	

that a digital or other electronic signature will be accorded the full legal force and effect of a handwritten signature under the law governing the Agreement. Execution of this Amendment at different times and places by the Parties shall not affect the validity thereof.

IN WITNESS WHEREOF, each person signing below represents and warrants that he or she is fully authorized to execute and deliver this Amendment in the capacity set forth beneath his or her signature and the Parties hereto have executed this Amendment as of the Effective Date.

CUSTOMER:

Signature: [Signature]

Name: Dexter B. Edwards

Title: CHAIRMAN OF BOCC

Date: 4.4.2022

TOSHIBA BUSINESS SOLUTIONS:

Signature: _____

Name: _____

Title: _____

Date: _____

PROJECT-INDUSTRIAL AIRPARK CONSTRUCTION-HANGAR COMPLEX-DUPLIN COUNTY AIRPORT (DPL)		(Change Order No.)	
CHANGE ORDER 7-FINAL-DRAFT		7 (FINAL)	
(Name of Sponsor)		(Date Prepared)	
DUPLIN COUNTY		March 16, 2022	
(Name of Airport)		(Project Number)	
DUPLIN COUNTY AIRPORT (DPL)		NCDOT Project No. 3624.20 14 1	
(Address of Contractor)		(Contract No.)	
River Landing Builders, LLC		North Carolina	
(Address of Contractor)		(PMA Grant Agreement No.)	
PO Box 1139			
Wallace, NC 28466		(Date Accepted)	
(Description of Work Included in Contract)		(Original Contract Cost)	
AS BUILT QUANTITIES		\$4,981,812.80	
		(\$42,000.00) (Change Order No. 1 Cost)	
		(\$5,580.00) (Change Order No. 2 Cost)	
		(\$12,700.00) (Change Order No. 3 Cost)	
		(\$385.00) (Change Order No. 4 Cost)	
		(\$178,042.56) (Change Order No. 5 Cost)	
		(\$300,250.26) (Change Order No. 6 Cost)	
		\$ (36,472.30) (Change Order No. 7-FINAL Cost)	
		(Revised Contract Cost)	
		\$5,534,675.56	
(Contract Time)		(New Contract Time)	
Days 600		New completion date	
		Days 117/2022	
(Reason for Change Order)			
FINAL QUANTITIES			
SUBJECT TO CONDITIONS SET FORTH BELOW, AN EQUITABLE ADJUSTMENT IS ESTABLISHED AS FOLLOWS:			
(Contract Price)		(Contract Time)	
Not Changed		X	
Increased by		Not Changed	
Decreased by		Increased by	
\$ (36,472.30) Dollars		Decreased by	
		Days	
THE FOREGOING IS IN ACCORDANCE WITH YOUR CONTRACT DATED _____ AS LISTED BELOW:			
A. The aforementioned change, and work effected thereby, is subject to all contract stipulations and covenants.			
B. The rights of the Public are not prejudiced; and			
C. All claims against the Public Agency which are incidental to or as a consequence of all aforementioned change are satisfied.			
We are sending you electronically (1) original of this Change Order for your acceptance. Please return to us the original bearing your dated signature. The original and one copy will be returned to you after approval by the Funding Agencies			
ACCEPTED		ACCEPTED	
Duplin County		River Landing Builders, LLC	
By <u>[Signature]</u>		By <u>[Signature]</u>	
(Public Agency)		(Contractor)	
By <u>Dexter B. Edwards</u>		By <u>[Signature]</u>	
(Title)		(Date)	
CHAIRMAN OF BOARD OF COMMISSIONERS		3/22/22	
NCDOT - Division of Aviation Approval:			

PUBLIC NOTICE
LEASE OF LAND
COUNTY OF DUPLIN

Notice is hereby given that the Duplin County Board of Commissioners intends to approve the lease of approximately 9.5 acres of county property located at 2700 S NC 41 and 50 Hwy, Chinquapin, NC, (a portion of County Parcel No. 08-E015) at its regular meeting on May 16, 2022. The lease is to begin on or about June 1, 2022, and extend for a period of five (5) years at a rate of \$1.00 per year. For further information, contact the Duplin County Planning Department at 910-296-2102.

Chinquapin Recreation Association
Lease Area





CPAS
PLLC

Accounting • Tax • Advisory

Member
North Carolina Association
of Certified Public Accountants



CPAS
PLLC

Accounting • Tax • Advisory

Member
American Institute of
Certified Public Accountants

March 10, 2022

To Whom it May Concern:

RH CPAs, PLLC is pleased to submit this proposal in response to the County's request for proposal (RFP) for auditing services for the year ending June 30, 2022. Our response demonstrates our qualifications and professionalism in order to start a mutually beneficial auditor-client relationship.

RH CPAs has a twenty-five-year history of exceeding the expectations of our clients. Our Firm was founded on the premise that our clients should have high expectations of us and that we have even higher expectations of ourselves. We develop trusted, long-term relationships with our clients and provide them with the depth of services that larger accounting firms offer but at a significantly better value and cost. Our team is known for its responsive, dependable and personable service.

This proposal is a firm offer of our services for any and all periods indicated. We will service your account with expert staff based in our Greensboro and Lexington offices, with support from our other office as needed. We are available for further interview or verbal presentation for clarification of any part of this proposal. The information contained in this proposal or any part thereof, including any exhibits, schedules, and other documents and instruments delivered or to be delivered to the County, is true, accurate, and complete. We appreciate your consideration of our proposal and look forward to your response.

Regards,

RH CPAs, PLLC

Diana Hardy, CPA, CFE
Audit Partner

DUPLIN COUNTY

REQUEST FOR PROPOSAL

AUDITING SERVICES

FIRST SECTION

Responsible Office and Contact Person:

Diana Hardy, CPA, CFE

AUDIT PARTNER

GOVERNMENTAL/NON-PROFIT AUDITS

629 Green Valley Road, Suite 201

Greensboro, NC 27408

Phone: (336) 266-8281

Fax: (336) 248-2825

Email: dhardy@rhaccounting.com

Website: www.rhaccounting.com

LEXINGTON

(336) 266-8281

CHARLOTTE

(704) 977-1946

GREENSBORO

(336) 266-8281

rhaccounting.com

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Appendix A	Peer Review 2020
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FIRST SECTION

FIRM PROFILE

RH CPAs, PLLC is a professional limited liability company licensed by the North Carolina State Board of CPA Examiners and is engaged in the practice of public accounting with three offices in North Carolina. RH CPAs, PLLC evolved from Rives & Associates, LLP to accommodate the firm's growth and expanded leadership team to support all of its service lines. With a staff of more than 30, RH CPAs, PLLC (RH) has evolved to serve North Carolina clients for over twenty-five years.

We have a primary objective to provide high quality audit, accounting, tax, and advisory services to clients in the best professional manner. Our partners, managers, and staff are expected to comply with this statement of philosophy in order to achieve the desired objective. "Professionalism" in the accounting profession means integrity, objectivity, independence where required, adherence to professional standards and applicable laws and regulations, and a demonstrated will to maintain and improve the quality of professional services and to withstand all pressures competitive and otherwise, to not compromise on principles, standards, and quality. Particularly in the field of auditing, professionalism requires an understanding of and dedication to the public interest. The public interest in audited financial statements has placed the public accounting profession in a unique position of public trust. Moreover, there is also a significant public interest in the way in which the firm carries out accounting, tax, and advisory services. Therefore, no client or firm consideration is allowed to interfere with our ability to carry out our commitment to professionalism.

Our Non-Profit/Governmental Team takes audit and tax services beyond the basics by providing advice throughout the audit process to improve operations and ensure compliance with regulations and general statutes. We are a member of the American Institute of Certified Public Accountants Governmental Audit Quality Center, North Carolina Association of Certified Public Accountants, North Carolina Association of School Board Officials, the American Institute of Certified Public Accountants Private Practice Center, and the North Carolina Center for Nonprofits.

In prior years the Firm was named in the Top 5 North Carolina Small Businesses and the Top 50 Small Businesses in the South. The Firm was also awarded "FAST 50" status in the Trad Area

CORE VALUES

At RH CPAs we are:

- Personable – We provide services with personability
- Responsive – We set expectations and exceed them
- Team Player – The total is greater than the sum of the parts
- Can-Do Attitude – Mindset is everything
- Dependable – We say what we will do, and do it

Our purpose is exceeding expectations with expertise and enthusiasm. We will build and maintain relationships with employees of the County. County staff will know that they can depend on us to provide quality audit, accounting, and advisory services.



1 & 2. STAFFING

RH employs approximately thirty professionals over its three offices in North Carolina. The staffing needs are based on the complexity and nature of the County, timing, and the extent of procedures which must be performed to meet the audit objective, and the travel involved. We have designated specific associates to the engagement however, our associates are interchangeable between our offices and their assignments may change. There will be a minimum of two audit associates, one manager, and one partner designated to the engagement at all times. Each member of this team will be fully available to satisfy the needs of the engagement.

Our priority is making sure you are working with trusted professionals who have a clear understanding of your goals, strategies, and reporting needs. Our partners and managers maintain a high degree of client involvement which minimizes the overhead and reduces the audit costs. This also provides the client a higher level of expertise that is always available. All staff assigned to the engagement will have previous non-profit and governmental audit experience.

The County's audit will be staffed by RH CPAs, PLLC as follows:

Level	Individual	Office	% time on-site
Partner in Charge	Diana Hardy, CPA, CFE	Greensboro	50% minimum
Audit Manager	Nicholas Wicker	Lexington	100%
Senior Staff	Matthew Finney	Greensboro	100%
Staff or	Melanie Owens	Lexington	100%
Staff	Jerrold Best	Greensboro	100%

3. GOVERNMENTAL/NONPROFIT CLIENTS

Below is a sample of a governmental audit clients that RH CPAs, PLLC has or currently serves:

Client	Service	Years Served	GASB 34
Caldwell Community College	Financial statement audit	5	Yes
Town of Benson	Financial statement audit	3	Yes
Town of Pittsboro	Financial statement audit and Single Audit	6	Yes
City of Kinston	Financial statement audit and Single Audit	3	Yes
Town of Ayden	Financial statement audit	1	Yes
Town of Goldston	Financial statement audit		
	Single audit	5	Yes
Davidson County Community College	Financial statement audit	3	Yes
Cape Fear Community College Foundation	Financial statement audit	5	No



Durham Tech Community College Foundation	Financial statement audit	3	No
Johnston County Community College Foundation	Financial statement audit	3	No
Beaufort Community College Foundation	Financial statement audit	2	No
Wake County Board of Education	Financial statement audit and Single Audit	6	Yes
Wayne County Board of Education	Financial statement audit	3	Yes
Jones County Board of Education	Financial statement audit	3	Yes
Various charter schools throughout NC	Financial statement audit and Single Audit	3 - 10	Yes
Anson County Schools	Financial statement audit and Single Audit	12	Yes
Davidson County Schools	Financial statement audit and Single Audit	3	Yes
Durham Public Schools	Financial statement audit and Single Audit	10	Yes
Rowan-Salisbury Board of Education	Financial statement audit and Single Audit	6	Yes
Thomasville City Schools	Financial statement audit and Single Audit	12	Yes
Wilkes County Schools	Financial statement audit and Single Audit	4	Yes
Yadkin County Schools	Financial statement audit and Single Audit	11	Yes
Town of Seagrove	Financial statement audit and Single Audit	7	Yes
Town of Wilkesboro	Financial statement audit	2	Yes
Town of Spencer	Financial statement audit	1	Yes

4. INDUSTRY EXPERIENCE

RH initiated its practice in the non-profit and governmental service industry in response to our observation that larger firms were devoting fewer and fewer resources to their smaller and mid-size clients. The collective and extensive experience of our Non-Profit/Governmental Team has developed one of the fastest growing service areas of RH. Ever-changing accounting standards, economic conditions and the continued rise in operating costs have propelled our Non-Profit/Governmental Team to help entities alleviate the pressures facing the industries. Our commitment to the non-profit and governmental industry is reflected in the significant growth of our practice and the retention of those clients.

The experience and capabilities of our Non-Profit/Governmental Audit Team include:

- Financial Audits
- Single Audits
- Program Specific Audits
- Agreed-upon Procedures
- Forensic Audits
- Performance Audits
- Risk Assessment and Remediation
- Strategic Planning
- Internal Controls
- Efficiency Studies
- Staff Training Seminars
- Management Reviews

Our Uniform Guidance Single Audit experience, which we perform on a recurring basis, includes the following federal and state programs:

- Section 223 (f) Supporting Housing for the Elderly
- Section 8 Housing Assistance Payments
- Section 202
- Head Start and Early Head Start
- Child and Adult Care Food Program
- Special Education Cluster:
 - Education of the Handicapped
 - Children with Disabilities – Risk Pool
- Coordinating Early Intervening Services
 - Preschool Handicapped
 - IDEA Targeted Assistance for Preschool Federal Grant
 - IDEA VI-B Special Needs Targeted Assistance
- Weatherization Assistance Program
- Workforce Innovation Act
- N.C. Pre-K (More At Four)
- Community Services Block Grant
- Improving Teacher Quality
- Title II Immigrant & Youth
- Race To The Top
- National School Lunch Program
- School Breakfast Program
- Education Technology
- English Language Acquisition Grants
- N.C. State Public School Fund
- Public Building Capital Fund
- State Buses Appropriation
- School Improvement Grants
- Parent Training and Information Program
- Technical Assistance For Parents
- Family to Family Health Information Program
- Child Abuse Prevention and Treatment Program
- Home Care Program
- Title I, Part A Cluster Grants
- Community Services Block Grant
- Community Development Block Grant

As noted under our Firm Profile, the Firm has vast experience in auditing government and nonprofit agencies. That includes an array of Federal Single Audits and State Single Audits for various programs. Our governmental experience includes:

- Municipalities
- Community College Foundations
- Community Colleges
- Boards of Education
- Various types of not-for-profits including charitable organizations and foundations, including federal and State single audits
- Charter Schools

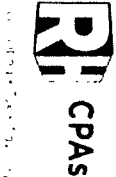
- EMS units
- HUD properties
- Community Health Centers

5. PEER REVIEW

RH is a member of the American Institute of Certified Public Accountants (AICPA) and participants in the AICPA Peer Review Program. The AICPA Peer Review Program, administered by the North Carolina Association of Certified Public Accountants in North Carolina, requires enrolled firms to have a peer review conducted by an independent evaluator, once every three years, of their accounting and auditing practice. Such review assures that the services we provide to our clients meet the highest level of standards in the accounting profession. Our most recent peer review for the year ended March 30, 2020, received a "pass" rating, the highest rating of quality controls. See a copy of the peer review report in **Appendix A**.

It is the policy of our Firm that our quality control system be monitored on an ongoing basis to provide the Firm with reasonable assurance that the policies and procedures established by the Firm for each of the other quality control elements (including quality control elements and activities not formalized in writing) of quality control are suitably designed and are being effectively applied. The adequacy and effectiveness of the Firm's quality control system is monitored on an ongoing basis by the Firm's quality control partner. As an integral part of the monitoring process, our quality control system is inspected annually to determine whether the Firm has complied with its stated quality control policies.

Remainder of this page left intentionally blank



6, 7, 8, & 9. TEAM BIOGRAPHIES

SUPERVISING AUDITOR

Diana Hardy will be the partner in charge for the audit. Additional information for partners and managers is as follows

Diana Hardy, CPA, CFE - Partner
dhardy@rh-accounting.com
[336-481-0281](tel:336-481-0281)

Diana Hardy is the Greensboro office's partner and services the firm's governmental and non-profit clients. Diana joined RH in 2015 and brings over 12 years of experience in governmental and not-for-profit organizations. Her work experience includes working with a variety of Towns, Boards of Education, Community Colleges, not-for-profits, community health centers, HUD and affordable housing audits, charter schools, private schools, churches, foundations, manufacturing companies, and insurance companies.

In addition to her auditing experience, Diana performs forensic and fraud investigative services. She is a member of the Central Carolina Chapter of the Association of Certified Fraud Examiners.



Community Involvement

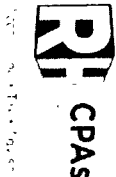
- Board and Finance Committee Member - Goodwill Industries of Central North Carolina
- Greensboro Rotary Club
- Board Member, Chair Elect - North Carolina Captive Insurance Association

Education and Licenses

- Bachelor of Science in Accounting – North Carolina State University
- Masters of Accountancy – North Carolina State University
- Licensed as a Certified Public Accountant in the State of North Carolina (license #36753).
- Licensed as a Certified Fraud Examiner

Professional Affiliations

- North Carolina Association of Certified Public Accountants (NCACPA)
- Association of Certified Fraud Examiners (ACFE)

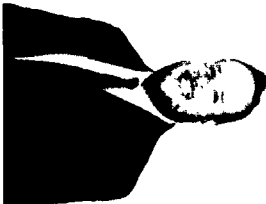


Continuing Professional Education

Diana's continuing education includes attendance at courses concentrating on audit services for governmental industry clients, not for-profits, and fraud topics. She has maintained the required CPE levels over the past three years, including annual ethics requirements. She has also led seminars on fraud and auditing.

Nicholas Wicker - Audit Manager, Nonprofit/Governmental Leader
nwicker@rh-accounting.com
[336-313-2931](tel:336-313-2931)

Nicholas Wicker is an Audit Manager in the Lexington office of RH. He is responsible for planning, supervising, and reviewing accounting and auditing engagements, consulting on accounting and auditing matters, and analyzing new regulations and rulings. Nicholas has over 9 years of accounting experience and joined RH in 2015. His primary focus has been with governmental and not-for-profit organizations. Nicholas is dedicated to his clients and strives to provide the best service possible.



Education and Licenses

- Bachelor of Business Administration – Accounting, Cum Laude, Campbell University

Professional Affiliations

- North Carolina Association of Certified Public Accountants (NCACPA)

Community Involvement

- Past Member - Board of Business Technologies for Central Carolina Community College

Continuing Professional Education

His continuing education includes attendance at courses concentrating on audit services for governmental and not-for-profits industry clients.

EDUCATION

It is a policy of RH that all audit staff maintain at a minimum of 40 hours of CPE on an annual basis, regardless of holding a CPA license. This continuing professional education is accomplished through a combination of conferences, seminars, webinars, self-study course and internal CPE courses. Every staff assigned to the audit will have sufficient CPE credit hours on an ongoing basis.

Some of the many seminars the Firm's staff has attended in recent years.

- The Firm sends many of its staff to the NCACPA LGC Conference annually
- The Firm sends staff to the Annual UNC School of Government update



Authorized Non-Profit/Governmental Courses and Seminars

- UNC School of Government Annual Updates
- Local Government Conference.
- Understanding, Applying & Documenting, Governmental Compliance Requirements
- Fraud in non-profits.
- GASB Update
- Auditing & Accounting
- Governmental Accounting and Auditing - Preparation/Developing/Writing
- Auditing of School Districts
- Governmental/Non-Profit Accounting & Auditing Update
- Internal Controls and SAS 115
- A & A Concepts & Financial Disclosure
- Yellowbook Update and Risk Assessment
- Governmental Audit Sampling - Substantive & Compliance

In addition to the in-house courses and seminars, the Non-Profit/Governmental Audit Team members also attend courses and seminars conducted by other organizations such as NCACPA and AICPA. Below is a sample of courses and seminars attended by the Non-Profit/Governmental Audit Team conducted by other organizations:

- Applying A-133 to Non-profit and Governmental Organizations
- NC Accountancy Law, Ethics, Principles and Professional Responsibilities
- Compliance Auditing Workshop
- Non-For-Profit Conference
- Studies on Single Audit and Yellow Book Deficiencies
- Local Government Commission Update
- Economic Update
- The SBI and White Collar Crime
- Introduction to School Board Audits
- Compliance Auditing School Districts
- Frequent Frauds Found In Governments and Not For Profits
- Professional Ethics and Conduct
- Malpractice Risk Seminar
- Employee Benefit Conference

SPECIALIZED SKILLS AND TRAINING

The following discusses some of the specialized skills and training for individuals that may be assigned to the City's audit:

Diana Hardy – In addition to her CPA license, Diana holds her certified fraud examiners license. She has also co-lead seminars in the past discussing fraud deterrence and detection methods. She is also a regular speaker at local and national insurance conferences.



Nicholas Wicker – Has authored several blogs regarding new GASB standards. He also assists many clients in understanding new standards and making recommendations for implementation.

A sample of relevant clients that Diana has worked on in the past include:

• Town of Pittsboro	Manager	1 year
• City of Kinston	Manager/Partner	3 years
• Caldwell Community College	Manager/Partner	3 years
• Wake County Board of Education	Manager	3 years
• Wayne County Board of Education	Manager	3 years
• Jones County Board of Education	Manager	3 years
• Durham County Board of Education	Manager	2 years
• Various charter schools (all under GASB 34)	Various	10 years

A sample of relevant clients that Nick has worked on in the past include:

• Davidson County Community College	Senior	2 years
• Davidson County Schools	Senior	3 years
• Newton-Conover City Schools	Senior	1 year
• Rowan-Salisbury Board of Education	Senior/Manager	5 years
• Thomasville City Schools	Senior/Manager	5 years
• Wilkes County Schools	Senior/Manager	4 years
• Yadkin County Schools	Senior Manager	5 years
• Town of Wilkesboro	Manager	1 year
• Town of Rhonda	Manager	1 year
• Various charter schools (all under GASB 34)	Senior/Staff	5 years

All staff assigned to the County's audit will have previous experience in auditing water, wastewater, electric, and general funds including GASB 34.

10. REFERENCES

We invite you to contact the below personnel of other current audit clients regarding their experience with us.

North Carolina Lions, Inc.
Carlton Metts: carlton@nclionsinc.org
(828) 478-2135

City of Kinston
Donna Goodson: Donna.Goodson@ci.kinston.nc.us
(252) 939-3281



Caldwell Community College and Technical Institute
David Holman: dholman@ccti.edu
828-726-2222

Handy Sanitary District
Lisa Hedrick: lhedrick@handysanitary.com
(336) 859-2553

Unity Classical Charter School
Sheila Goad: sheila.goad@unityclassical.org
980-202-5899

Additional references available upon request.

11. INDEPENDENCE

In accordance with the quality control document of RH CPAs, PLLC, all professional personnel must be familiar with and adhere to the independence, confidentiality, integrity, and objectivity rules, regulations, interpretations, and Rulings of the AICPA, the State of North Carolina Board of Accounting, the State of North Carolina CPA Society, state statutes, and other State or regulatory agencies where applicable. Independence, Confidentiality, Integrity, and Objectivity Representation is required by all personnel when hired and annually thereafter.

Independence on all audit engagements is reviewed on an annual basis to ensure compliance with all rules that govern this topic. We have reviewed our independence in association with this proposed engagement and in all matters relating to the audit of the County, RH CPAs, PLLC is independent in fact and appearance. Please see Appendix B for a copy of our employee manual as it concerns independence.

12. INSURANCE

RH CPAs, PLLC presently carries the following insurance policies:

1. Worker's Compensation - The Firm maintains Worker's Compensation Insurance, as required by the laws of North Carolina, as well as employer's liability coverage.
2. Commercial General Liability –General Liability Coverage on a Comprehensive Broad Form on an occurrence basis.
3. Automobile - Automobile Liability Insurance, to include liability coverage, covering all owned, hired and non-owned vehicles, used in connection with the contract.
4. Professional Liability - Professional Liability Coverage on a Comprehensive Broad Form on an occurrence basis.



All insurance meets the laws of the State of North Carolina. Insurance coverage is obtained from companies that are authorized to provide such coverage and are authorized by the Commissioner of Insurance to do business in North Carolina. The Firm shall at all times comply with the terms of such insurance policies, and all requirements of the insurer under any such insurance policies, except as they may conflict with existing North Carolina laws or this contract. The limits of coverage under each insurance policy maintained by the Firm shall not be interpreted as limiting the contractor's liability and obligations under the contract.

If awarded the contract, we will be glad to provide a COI.

13. REGULATORY ACTION

No regulatory action has been taken against the Firm or any staff members that will be assigned to the audit. We are NOT debarred from performing work for any State or federal governmental agencies.

14. NC LOCAL GOVERNMENT COMMISSION & UNC SCHOOL OF GOVERNMENT

The Firm maintains an open lines of communication with the NC Local Government Commission and continually seeks to provide comments regarding memos published. As noted above, the Firm regularly attends the UNC School of Government Annual Audit Update



duncanashe

NORTH CAROLINA ASSOCIATION OF CERTIFIED PUBLIC ACCOUNTANTS

7900 McCloud Road
Suite 101
Greensboro, NC 27409
ph 336.286.6510
f 855.468.6596
duncanashe.com

Report on the Firm's System of Quality Control

June 2, 2021
To the Partners
RH CPAs, PLLC
and the Peer Review Committee of Coastal Peer Review, Inc

We have reviewed the system of quality control for the accounting and auditing practice of RH CPAs, PLLC ("the firm") in effect for the year ended March 31, 2020. Our peer review was conducted in accordance with the Standards for Performing and Reporting on Peer Reviews established by the Peer Review Board of the American Institute of Certified Public Accountants (Standards)

A summary of the nature, objectives, scope, limitations of, and the procedures performed in a System Review as described in the standards may be found at www.aicpa.org/forsummary. The summary also includes an explanation of how engagements identified as not performed or reported in conformity with applicable professional standards, if any, are evaluated by a peer reviewer to determine a peer review rating

Firm's Responsibility

The firm is responsible for designing a system of quality control and complying with it to provide the firm with reasonable assurance of performing and reporting in conformity with applicable professional standards in all material respects. The firm is also responsible for evaluating actions to promptly remediate engagements deemed as not performed or reported in conformity with professional standards, when appropriate, and for remediating weaknesses in its system of quality control, if any

Peer Reviewer's Responsibility

Our responsibility is to express an opinion on the design of the system of quality control and the firm's compliance therewith based on our review

Required Selections and Considerations

Engagements selected for review included engagements performed under *Government Auditing Standards*, including compliance audits under the Single Audit Act, and an audit of an employee benefit plan.

As part of our peer review, we considered reviews by regulatory entities, if applicable, in determining the nature and extent of our procedures

Members American Institute of Certified Public Accountants | North Carolina Association of Certified Public Accountants

APPENDIX A:

Peer Review 2020

Opinion

In our opinion, the system of quality control for the accounting and auditing practice of RH CPAs, PLLC in effect for the year ended March 31, 2020, has been suitably designed and complied with to provide the firm with reasonable assurance of performing and reporting in conformity with applicable professional standards in all material respects. Firms can receive a rating of pass, pass with deficiency(ies) or fail. RH CPAs, PLLC has received a peer review rating of pass

Duncan Ashe, P.A.

Duncan Ashe, P.A

APPENDIX B:

Independence Manual

Excerpt from RH CPAS, PLLC Quality Control Document

Relevant Ethical Requirements

It is the firm's policy that all professional personnel be familiar with and adhere to relevant ethical requirements of the AICPA, contained in the *Code of Professional Conduct*, the State of North Carolina Board of Accountancy, and the State of North Carolina Association of CPA's in discharging their professional responsibilities as well as those for any other state under whose jurisdiction may apply. Furthermore, it is the policy of our firm that, for engagements subject to *Government Auditing Standards* and other applicable regulatory agencies, all professional personnel be familiar with and adhere to the relevant ethical requirements included in those standards and that personnel will always act in the public interest. Any transaction, event, circumstance, or action that would impair independence or violate the firm's relevant ethical requirements policy on an audit, attestation, review, compilation engagement, or other service subject to the standards of the AICPA Auditing Standards Board or the AICPA Accounting and Review Services Committee (as required under Rules 201 and 202) is prohibited. Additionally, when the firm and its professional personnel encounter situations that raise potential independence threats but such situations are not specifically addressed by the independence rules of the AICPA *Code of Professional Conduct*, the situation will be evaluated by referring to the *Conceptual Framework for AICPA Independence Standards* and applying professional judgment to determine whether an independence breach has occurred. The firm will take appropriate action to eliminate those threats or mitigate them to an acceptable level by applying safeguards. If effective safeguards cannot be applied, the firm will withdraw from the engagement or take other corrective actions as appropriate to eliminate the breach.

Although not necessarily all-inclusive, the following are considered to be prohibited transactions and relationships.

1. Investments by any partner or professional employee in a client's business during the period of a professional engagement defined as an audit, attestation, review, compilation engagement, on other service subject to the independence standards of the AICPA, State Board of Accountancy on other applicable regulatory agencies, including a commitment to acquire any direct or material indirect financial interest in a client.
2. An investment in an entity or property by any of the following individuals and the client (or the client's officers or directors, or any partner who has the ability to exercise significant influence over the client) that enables them to control (as defined by GAAP for consolidation purposes) the entity or property:
 - a. An individual on an attest engagement team.
 - b. An individual in a position to influence the attest engagement by doing any of the following:
 - i. evaluating the performance or recommending the compensation of the attest engagement partner,
 - ii. directly supervising or managing the attest engagement partner and all of that partner's superiors,
 - iii. consulting with the attest engagement team about technical or industry-related issues specific to the engagement, or

- iv. participating in or overseeing quality control activities, including internal monitoring, with respect to the attest engagement.

- c. A partner or manager who provides nonattest services to the attest client beginning once he or she provides ten or more hours of nonattest services to the client within any fiscal year and ending on the later of the date:
 - i. the firm signs the report on the financial statements for the fiscal year during which those services were provided, or
 - ii. he or she no longer expects to provide ten or more hours of nonattest services to the attest client on a recurring basis.
- d. A partner in the office in which the lead attest engagement partner primarily practices with respect to the attest engagement.
- e. The firm and its employee benefit plans.
3. Borrowing from or loans to a client, or client's personnel during the period of a professional engagement by any of the individuals listed in items 2. a.-e., except as grandfathered or permitted.
4. Accepting or offering gifts or entertainment from or to a client unless reasonable in the circumstances and approved by the managing partner.
5. Certain family relationships between professional personnel and client personnel. (Consult the managing partner for a ruling on such relationships.)

Notwithstanding the preceding policy and list of prohibited transactions and relationships, at the managing partners' discretion, certain prohibitions can be waived if it is deemed to be in the best interest of the firm. However, in so doing, the engagement service performed for the client must be limited to that allowed by AICPA professional standards.

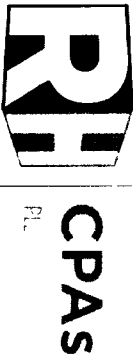
The firm ensures compliance with this policy by implementing the following procedures.

1. All personnel have ready access to the relevant ethical requirements to which the firm is subject. Those requirements include the AICPA *Code of Professional Conduct*, the State of North Carolina Board of Accountancy, and the State of North Carolina Association of CPA's ethical requirements. The firm maintains a current copy of those ethical requirements in the firm's library and personnel also have online access to the information. The firm expects its personnel to be familiar with those relevant ethical requirements.
2. All professional personnel are required to sign a representation letter when hired (and annually thereafter) that acknowledges their familiarity with the firm's relevant ethical requirements policy and procedures, particularly with regard to independence. Such signed representation letters are also required from part-time, seasonal, and contract professionals and any other individuals who work on accounting and auditing engagements and are required to be independent. Ethics training is provided for professional personnel at least every three years. Such training covers the firm's relevant ethical requirements policy and procedures and the independence and ethical requirements of all applicable regulators.
3. All professional personnel review the firm's current client list in conjunction with completing the representation letter for identification of threats to, or breaches of, independence. The current client list is maintained by the QC partner and changes to the list are communicated on a timely basis by a memorandum from the QC partner. When hired (and annually thereafter), all professional personnel are required to sign a

representation that confirms this responsibility.

4. To ensure that independence is properly addressed at the engagement level, the engagement partner will consider relevant information about client engagements and evaluate the overall effect, if any, on independence requirements as part of the engagement and acceptance decision. In making this determination, any familiarity threat related to senior personnel recurring on an audit or attest engagement for five years or more will be considered, including any other specific rotation requirements of regulatory agencies or other authorities. Additionally, the work programs and forms in the accounting and auditing manuals used by the firm contain steps requiring an evaluation of independence on each new and recurring engagement. Furthermore, those manuals contain reporting guidance for the types of engagements where a lack of independence is allowed.
5. All professional personnel are required to promptly notify the designated QC partner of any circumstances or relationships that may create a potential threat to independence (such as a potential prohibited transaction) or an independence breach, so that appropriate action can be taken. To acknowledge that responsibility, professional personnel are required when hired (and annually thereafter) to sign a representation letter and to list known circumstances and relationships that may create a potential threat to independence or violate the firm's relevant ethical requirements policy. (Each individual keeps a copy of their representation letter, which includes cross references to the professional standards of relevant ethical requirements that govern the firm. Professional standards, including the AICPA's Conceptual Framework for AICPA Independence Standards, and the advice of the QC partner may be consulted if an employee is unsure if a threat to independence should be reported to firm management).
6. If a potential threat to independence is identified, the QC partner accumulates and communicates relevant information to appropriate personnel so (a) firm management and the engagement partner can determine whether they satisfy independence requirements, (b) the engagement partner can take appropriate action to address identified threats to independence, and (c) the firm can maintain current independence information. For clients of whom the firm is not independent, only compilation services are performed and the firm discloses the lack of independence in its accountant's compilation reports for those clients.
7. If performing a group audit, the firm is required to obtain a written representation regarding the component auditor's independence with respect to the client. The auditing manuals used by the firm contain examples of representation letters to use in such situations. Furthermore, in a review or attestation engagement, if another firm performs work on a segment of the engagement, a representation (either written or oral) regarding the other firm's independence is required. The engagement programs in the accounting and auditing manuals used by the firm contain steps to ensure compliance with this procedure.
8. The engagement partner (or the accountant in charge under the partner's supervision) has the primary responsibility for determining if there are unpaid fees on any of his clients that would impair the firm's independence. The engagement work programs and standard forms used by the firm contain steps to ensure compliance with this procedure. The firm's client accounts receivable listing and the engagement partner's knowledge of unbilled fees should be considered in making this determination. In addition, the managing partners have secondary responsibility to review the firm's accounts receivable listing on a periodic basis to identify potential independence problems.
9. The engagement partner has the primary responsibility to identify all nonattest services performed for an attest service client and for determining if such nonattest services impair independence with respect to that client. Reviewing nonattest services performed for attest clients includes obtaining and documenting an understanding with the client regarding the client's responsibilities for the nonattest services performed by the firm. Where applicable, this includes determining whether such nonattest (nonaudit) services impair independence under the independence rules in Government Auditing Standards for ongoing, planned, and future audits. Firm engagement work programs for all attest and compilation engagements include steps to ensure compliance with this procedure.
10. The engagement partner has the primary responsibility for determining whether actual or threatened litigation has an effect on the firm's independence with respect to the client. The firm's independence could be impaired by litigation (a) between the client and the firm, (b) with the client company's securities holders, and (c) from other third parties.
11. If the firm is engaged as principal auditor to report on the basic financial statements of a financial reporting entity, all professional personnel must be independent of the financial reporting entity. If the firm is engaged as principal auditor to report on a major fund, nonmajor fund, internal service fund, fiduciary fund, or governmental component unit of the financial reporting entity, all professional personnel must be independent of the fund or entity the firm reports on. The engagement partner has the primary responsibility for determining whether the firm's relationship with entities in the governmental financial statements has an effect on independence.
12. The managing partners have the primary responsibility for determining whether the firm was a party to a cooperative arrangement with a client that was material to the firm or the client.
13. The QC partner is responsible for obtaining the representation letters, reviewing them for completeness, and accumulating relevant information relating to identified threats to relevant ethical requirements matters (including questions from the representation letters and those from other sources). In determining a resolution, firm management should consider the AICPA's Conceptual Framework for AICPA Independence Standards and, when necessary, consult the AICPA or the North Carolina Association of CPA's for assistance in interpreting independence, integrity, and objectivity rules. Documentation of the resolution of a relevant ethical requirements matter should be filed in the client's permanent workpaper files. Firm management is also responsible for determining actions to be taken when professional personnel violate firm independence policies and procedures. The action for each incident is determined based on its unique circumstances and may include eliminating a personal impairment, requiring additional training, drafting a reprimand letter, or even termination.
14. The QC partner is responsible for monitoring the firm's independence of attest clients at which partners or other senior personnel have been offered management positions or have accepted offers of employment. The independence, integrity, and objectivity questionnaire used by the firm and the client acceptance checklist used by the firm in attest engagements include questions to help ensure compliance with this requirement.

15. If a breach of independence is identified, the firm promptly communicates the breach and the required corrective actions to (a) the engagement partner, who (along with the firm) has the responsibility to address the breach and (b) other relevant personnel in the firm and those subject to the independence requirements who need to take appropriate action. The engagement partner confirms to the firm when required corrective actions related to the breach and noncompliance with these policies and procedures have been taken.
16. At least annually, the QC partner reviews the firm's relevant ethical requirements policy and procedures to determine if they are appropriate and operating effectively.



Accounting • Tax • Advisory

DUPLIN COUNTY

REQUEST FOR PROPOSAL

AUDITING SERVICES

SECOND SECTION

Responsible Office and Contact Person:
Diana Hardy, CPA, CFE
AUDIT PARTNER
GOVERNMENTAL/NON-PROFIT AUDITS

6250 Glen Arbor Road, Suite 201
Greensboro, NC 27405
Phone: (336) 298-0001
Fax: (336) 298-1370
Email: dhardy@rhcpas.com
Website: www.rhcpas.com

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SECOND SECTION

1, 2, 3, 4, 5, 6, & 7. TECHNICAL APPROACH

AUDIT APPROACH

Our audit approach is designed to maximize efficiencies, by leveraging staff and technology. We utilize automated processes and have staff that specializes in certain areas of the audits, such internal control tests and high risk areas. We have found that we can complete more efficient audits by utilizing this approach, which also provides a high level of expertise, therefore improving service and recommendations to your organization. Our goal is to provide an efficient high-quality audit.

RISK ASSESSMENT

We will perform a risk assessment of the financial reporting process. This assessment will evaluate both inherent and control risks. Based on this risk assessment, we will concentrate our audit procedures on higher risk areas.

AUDIT PROGRAMS

Our audit programs are combinations of programs made in house and programs which are issued by governmental authorities and private publishers such as Practitioners Publishing Company (PPC). We generate unique programs for each audit based on the client’s industry and our risk assessment software. The use of this risk assessment software allows us to assess risk to each individual section of the financial statements and to generate additional tasks for higher risk areas. We are able to customize the programs as needed. We subscribe to the local government industry from PPC and CCH.

STATISTICAL SAMPLING

We will use a combination of statistical and non-statistical sampling in our audit approach. We will determine which method to use based on our professional judgment during planning and creation of procedures. Statistical sampling will include use of either simple random sampling using a random number generator or interval sampling. Non-statistical sampling will include use of judgmental selection and haphazard selection. Audit procedures performed on selected samples along with analytical procedures will be used to obtain sufficient appropriate audit evidence to afford a reasonable basis for an opinion regarding the financial statements under audit. When appropriate, we will also use Dual-Purpose Sampling to test the operating effectiveness of controls and tests of the recorded monetary amounts, minimizing the time spent on repetitive tasks, thereby saving audit costs. The sample sizes will be directly related to the assessment of the inherent risk and the control risk of the entity.

INTERNAL CONTROL

We will gain an understanding of internal controls through the use of internal control walkthroughs. We typically perform control testing over major areas such as cash disbursement, receipts and payroll. We prefer to conduct internal control testing during interim fieldwork and during the actual year under audit so we can gain an understanding of controls during the year.



MANAGEMENT LETTER COMMENTS

During compliance and substantive testing we may note certain matters involving internal control and other operational procedures. Our job as your auditor will be to ensure that you understand where you have deficiencies or weaknesses so that you can make informed decisions on how best to respond to these risks. We may identify the following types of deficiencies:

- Control Deficiency: A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. This type of deficiency is communicated in the management letter.
- Significant Deficiency: A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.
- Material Weakness: A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented or detected and corrected on a timely basis.

We will communicate to you orally and in a letter, all deficiencies noted and recommendations for your consideration, intended to improve the internal control and/or the results of the operating efficiencies. The letters are solely for management, those charged with your County's governance, others you deem appropriate within your organization, and any governmental authorities you need to share this information with.

Our Firm operates under a "NO SURPRISE MANDATE", any issues which arise during the audit will be brought to the attention of management for discussion and analysis. In addition, we will provide verbally any areas we observe for improvement to management. Our goal is to be a partner with all of our clients, and work together to make the audit a smooth, and value added process.

CLIENT ASSISTANCE METHODOLOGY

Our Firm uses state of the art technology in addition to e-mail and file sharing as much as possible, eliminating all unnecessary paper and removing geographic limitations. We customarily utilize paperless and electronic engagement software in the field to share data with staff working on the same engagement using Virtual Office and Prosystem Engagement. Therefore, the items requested are preferred in electronic format whenever possible. In addition to the environmental benefit, this can save significant amounts of time in calculations, sampling, procedures, and record keeping ultimately reducing audit costs.



We fully understand that minimizing costs is a high objective of both the Firm and the County. In order to accomplish this, we do expect complete cooperation from the County's staff during the performance of the audit. This includes preparing as many of the schedules and supporting documentation as possible and being available for questions and discussion. We understand the staff and management are very busy in their daily responsibilities. An audit can be a burden for a short period of time, but the better the cooperation, the more efficient the audit can be performed and the quicker the auditors will leave! We can designate specific time to ask questions of staff if needed.

In order to input the County's trial balances into our audit software, we would need the trial balance transmitted to us in an excel format or a format that could be converted to excel. We will provide a list of items needed ahead of fieldwork.

The County's audit will be staffed by RH CPAs, PLLC as follows:

Level	Individual	Office	% time on-site
Partner in Charge	Diana Hardy, CPA, CFE	Greensboro	50% minimum
Audit Manager	Nicholas Wicker	Lexington	100%
Senior Staff	Matthew Finney	Greensboro	100%
Staff or	Melaine Owens	Lexington	100%
Staff	Jerrold Best	Greensboro	100%

Remainder of this page left intentionally blank



8. AUDIT TIMELINE

This is a tentative schedule. *Actual dates will be determined in a preliminary meeting with management.*

April 5, 2022	RH is awarded the audit.
April 2022	Engagement letter and contracts are prepared. Signed engagement letters and contracts are returned to RH and submitted to the LGC for approval. RH communicates with the predecessor auditors and sets up a time to review their working papers. RH sets a pre-planning conference with Finance Staff.
Engagement Fieldwork	
May 2022	We will conduct preliminary fieldwork. This will include planning, risk assessment, procedures, internal control testing, and compliance testing (if applicable). Dates for preliminary fieldwork will be mutually agreed upon in the pre-planning conference.
August 2022	RH will conduct final fieldwork. All issues we note during our audit will be discussed with staff before fieldwork is complete. We anticipate approximately one full week of fieldwork.
Engagement Conclusion	
September 30, 2022	Post-close trial balance agreed upon with management
October 2022	The audit will be uploaded to LGC.
November 2022	We will present the audit to the Board of Commissioners.

9. FEES



A full cost breakdown can be found in **Appendix C**. The following is our summary fee proposal for the audit services for the County for the fiscal year ending June 30, 2022:

June 30, 2022	Audit Services	\$ 42,460*
June 30, 2023	Audit Services	\$ 46,710*
June 30, 2024	Audit Services	\$ 51,380*

We determine the fee by estimating the number of hours it would take to complete the audit multiplied by the billing rates of anticipated staff on the engagement. The estimate also includes any other estimated costs to perform the engagement. The firm recognizes that non-profits and governments are sensitive to costing in today's economic conditions. We have discounted our fees in response to this. We attempt to keep fees for governments and non-profits as flat as possible, but due to increases in operating costs or an increase in procedures (either due to new accounting pronouncements or additional accounting / compliance initiated by organizational growth), inevitably, fees may increase. We will discuss any fee increases with management. Billing is completed as time accrues throughout the audit engagement up to 75% with a final bill produced after presentation to Board of Commissioners.

* This fee is an estimate based on our expectation of the amount of worked needed to complete the audit services for the County. If the actual work is less than the fee quoted above, we will charge the lesser amount

Technical Questions

We understand management may seek consultation on various subjects throughout the year and we encourage our clients to contact us with questions. Routine questions are included in our fees above as part of our service and are encouraged. If management has questions or research topics that require extensive time, those services will be billed at our standard billing rates (discounted for governments). We will agree to the cost of this additional work with you before beginning any such requests.

10. OTHER INFORMATION

Why Choose Us?

Service

We at RH pride ourselves on providing a service model that thrives on being more responsive to our clients. We want to serve our clients and work with them, not simply be a vendor that works for the client. We allow our clients access to our most experienced personnel. We believe we are the size of CPA firm that can give those personal services to the Organization. We understand that many CPA firms could perform an audit, but it is the personal service that makes the difference. We want all our clients to succeed and we want to assist them in doing so.



Staff

As noted above, our service model calls for our most experienced personnel to be available to our clients. Technology and sophisticated auditing software systems are nice, but what makes the difference is the people. We believe the experience of our staff is a perfect fit for these engagements. RH is an accounting firm that thrives on being different. There are no layers or gatekeepers when working with our Firm. You work with our most experienced experts.

Communication

In order to best serve you, we believe communication is an overriding factor. We will provide constant communication to management on the audit process through the engagement and be available for technical questions throughout the year.

Remainder of this page left intentionally blank



DUPLIN COUNTY
Cost Proposal
Audit Services - June 30, 2022



The following is a summary of our cost proposal for the audit services of the County for the year ended June 30, 2022. This cost proposal is on a "not-to-exceed" basis.

Personnel Costs	Audit				Total
	Partner	Manager	Senior Staff	Staff	
Preliminary Fieldwork	12	20	32	32	96
Fieldwork	12	38	40	40	130
Work performed in auditor's office					
Planning and substantive	8	12	15	20	55
Review	8	20	-	-	28
Financial Statement Preparation	-	-	25	20	45
Total Hours	40	90	112	112	354
Rates	\$ 200	\$ 160	\$ 130	\$ 110	
	\$ 8,000	\$ 14,400	\$ 14,560	\$ 12,320	\$ 49,280
Travel Estimate					\$ 5,500
Governmental Discount					\$ (12,320)
					\$ 42,460
COST PROPOSAL AUDIT FEES					
			June 30, 2022		\$ 42,460 *
			June 30, 2023		\$ 46,710 *
			June 30, 2024		\$ 51,380 *
Travel estimate (included in base audit fee):					
Mileage					\$ 500
Travel Time					\$ 1,500
Hotel Accommodations & Other					\$ 3,500

* This is a cost not to exceed. If the costs are less than the quoted amount, the County will be charged the lesser amount. We anticipate approximately a 10% increase in fees each year.

APPENDIX D

Summary of Audit Costs Sheet

SUMMARY OF AUDIT COSTS SHEET

1. Base Audit – Duplin County	
Includes Personnel costs, travel, and on-site work	\$ 36,960
2. Extra Audit Service	
\$ 150 per hour	
1. Other: (explain)	\$ 5,500
Travel Estimate	
2. Other: (explain)	\$
3. TOTAL	\$ 42,460

Signature Diana Hardy Date 3/10/2022

By signing above, I certify that I have carefully read and fully understand the information contained in this RFP, and that I have the capability to successfully undertake and complete the responsibilities and obligations of the Proposal being submitted and have the authority to sign Proposal on behalf of my organization.

By (Printed): Diana Hardy
Title: Audit Partner
Company: RH CPAs, PLLC
Address: 629 Green Valley Rd, Ste. 201, Greensboro, NC 27408
Telephone: 336-248-8281
E-mail: dhardy@rh-accounting.com

3/30/22, 9 14 AM

Mail - Tracy Cher Outlook

RE: Reference for RH CPAs

Carlton Meeks <carlton@indosync.org>

Mon, 3/23/2022 8:48 PM

To: Tracy Chestnut <TRACY.CHESTNUTT@duplincounty.nc.gov>

Caution: This email or attached item outside of Duplin County. Do not click links or open attachments unless you recognize the sender and know the content is safe.

They have been auditing NC towns, NC schools for approximately 15 years. They are a good group to work with. Thank, for and thorough. I would recommend to anyone

Carlton Meeks

Interim Executive Administrator

carlton@indosync.org

828 478 2135 ext 223

From: Tracy Chestnut <TRACY.CHESTNUTT@duplincounty.nc.gov>

Sent: Wednesday, March 23, 2022 10:53 AM

Subject: Reference for RH CPAs

Good Morning

Duplin County is soliciting references for an Audit RFP. Your e-mail was provided to us by RH CPAs. Do you mind providing your opinion of their timeliness and response to questions?

You may reply to this e-mail or you can contact me at 910-372-9254

Thank you,

TRACY CHESTNUTT

FINANCE OFFICER

Phone 910 386 2104

RE: Reference for RH CPA's

David Hoffman <dhoftm@kccct.edu>

Tue 3/24/2022 10:37 AM

To: Tracy Chestnut <TRACY.CHESTNUT@duplincountync.com>

CAUTION: This email originated from outside of Duplin County. Do not click links or open attachments unless you recognize the sender and know the content is safe.

They have been our auditors since 2013. Our experience has been positive. They have been accessible and friendly and responded to all our requests.

We've never set hard deadlines for the fieldwork or issuing the report, but their timelines have always seemed reasonable.

Let me know if you need anything else.

From: Tracy Chestnut <TRACY.CHESTNUT@duplincountync.com>

Sent: Wednesday, April 20, 2022 10:59 AM

Subject: Reference for RH CPA's

Good Morning,

Duplin County is soliciting references for an Audit RFP. Your e-mail was provided to us by RH CPA's. Do you mind providing your opinion of this firm specifically their timeliness and response to questions?

You may reply to this e-mail or you can contact me at 910-372-9254.

Thank you,

TRACY CHESTNUT

FINANCE OFFICER

Phone 910 296 2104

Email correspondence to and from this address may be subject to the North Carolina Public Records Law and may be disclosed to third parties by an authorized state official. (NCGS 1A-132)

Re: Reference for RH CPA's

Shelia Good <shelia.good@unityclassical.org>

April 3, 2022 08 PM

To: Tracy Chestnut <TRACY.CHESTNUT@duplincountync.com>

CAUTION: This email originated from outside of Duplin County. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Tracy,

With pleasure, I share a note of confidence and appreciation for RH CPA's. As a charter school leader, do not have time to wait on others to answer questions and aid us in our audits that must be submitted promptly to the state. In the three years working with RH, they have always been quick in their response and ready to jump in to solve issues and address any concerns. In addition, they have aided me when I need a document for the state. They act more like a partner than just a business we pay to do a job. I hope this letter of recommendation and you in making your decision. Should you have any further questions, feel free to reach out to me.

Thank you,

Shelia Chequera G. Redford, M.Ed.

Unity Classical Charter School Headmaster

148-3 Steele Creek Rd

Charlotte, NC 28273

980/702 3699

shelia.good@unityclassical.org

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On: Wed Mar 23, 2022 at 10:59 AM Tracy Chestnut <TRACY.CHESTNUT@duplincountync.com> wrote

Good Morning

Duplin County is soliciting references for an Audit RFP. Your e-mail was provided to us by RH CPA's. Do you mind providing your opinion of this firm specifically their timeliness and response to questions?

You may reply to this e-mail or you can contact me at 910-372-9254.

Thank you,

TRACY CHESTNUT

FINANCE OFFICER

Phone 910 296 2104

DUPLIN COUNTY

SECTION 2: AUDIT APPROACH

PROPOSAL TO PROVIDE
AUDITING SERVICES

Due Date: March 18, 2022 10:00 AM

PRESENTED BY:

THOMPSON, PRICE, SCOTT, ADAMS & CO., P.A.

DUPLIN COUNTY
North Carolina

Proposal to Provide Auditing Services
For the Years Ending June 30, 2022 Through 2024

SECTION 2:
Audit Approach

SUBMITTED BY:
Thompson, Price, Scott, Adams & Co., P.A.

4024 Oleander Drive, Suite 103
Wilmington, NC 28403
(910)-799-4872

CONTACT PERSONS:
(The individuals authorized to conduct negotiations and discuss the proposal)
Gregory S. Adams, Partner
Alan W. Thompson, Partner

DUE DATE: March 18, 2022 10:00 AM



THOMPSON, PRICE, SCOTT, ADAMS & CO., P.A.

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Thompson, Price, Scott, Adams & Co., P.A.

P.O. Box 398
1626 S Madison Street
Whiteville, NC 28472
Telephone (910) 642-2109
Fax (910) 642-5958

Alan W. Thompson, CPA
R. Bryon Scott, CPA
Gregory S. Adams, CPA

**GENERAL PUBLIC ACCOUNTANTS
CERTIFICATES AND TAX ADVISORS**

March 10, 2022

Duplin County Finance Department
Attn: Ms. Chelsey Lanier, Accounting Manager
224 Seminary St.
PO Box 950
Kenansville, NC 28349

Re: Request for Proposal for Auditing Services for: Duplin County

Dear Ms. Lanier:

I thank you for the opportunity for Thompson, Price, Scott, Adams & Co., P.A., hereinafter called the "Auditor" to submit a bid to perform the financial and compliance audit for Duplin County, hereinafter called the "County".

Alan Thompson, partner, is entitled to represent the Firm, empowered to submit the proposal, and authorized to sign a contract with the County.

(Our fee to perform the County's base audit is \$53,000.00 (includes one single audit) for the year ending June 30, 2022. If a Medicaid Audit is applicable, the fee would be \$3,000.00. Additional Single Audits would be \$5,000.00 each. Any additional services outside of the RFP will be billed at \$135.00 per hour with prior approval from the County. The County reserves the option to renew the audit services contract for two additional years, in increments of one year at the time, under the same terms and conditions as contained in the original contract.

We are very grateful for the opportunity to submit our proposal and we would be delighted to answer any further questions that you might have in relationship to our proposal.

Respectfully Y ours,

Alan Thompson, Partner

Members

American Institute of CPAs – N.C. Association of CPAs – AICPA Division of Firms



Duplin County
Proposal to Provide Auditing Services

1. Type of audit program used (tailor-made, standard government, or standard commercial).

The Auditor will use Practitioners Publishing Company's (PPC) audit programs which enables us to tailor the program to the County. In addition the Auditor uses CCH's engagement for analytics and as its paperless solution.

2. Use of statistical sampling

The Auditor uses statistical sampling for tests of compliance, tests of internal control, and disbursement testing. The Auditor typically uses a sample size of 60.

3. Use of automated processes and internal control testing methods.

We use compliance supplements and PPC guidance for testing internal controls. Our use of automated processes is determined by the technological ability of the auditee.

4. Use of computer audit specialists.

The Auditor is not aware of the need for the use of computer audit specialists in the engagement. However, if we determine that a computer audit specialist is needed, we have in house IT available.

5. Organization of audit team and the approximate percentage of time spend on the audit by each member.

The audit team will consist of one partner (another partner from the Wilmington office will be available to assist if needed), the audit manager, and three senior audit personnel. Under normal conditions the engagement partner and/or audit manager would be on site 75% of the time, and the remainder of listed staff would be there 100% of the time that it takes to complete necessary procedures. However, due to the current pandemic, we would like to get as much information electronically as possible, and be onsite as little as possible. We know some onsite time will be unavoidable.

Audit Team

Greg Adams, CPA	Engagement Partner
Alan Thompson, CPA	Partner (available if needed)
Austin Eubanks, CPA, CFE	Audit Manager - oversees both financial and compliance audits
Ronnie Creech	Senior Staff - assists in financial audit testing
Stuart Hill	Senior Staff - assists in financial audit testing
Hunter Wiseman	Compliance Auditor



Duplin County
Proposal to Provide Auditing Services

6. Information that will be contained in the management letter.

The Auditor will issue a management letter to the County, after completion of the audit and assist management in implementing recommendations, as is practical. We will also provide an informal letter addressed to the Finance Director with any efficiency, internal control, or accounting improvements that could be made based on the audit staff's observation during fieldwork, if necessary. All information would be discussed with the Finance staff prior to issuance.

7. Assistance expected from the government's staff, if other than outlined in the RFP.

The Auditor expects no assistance outside the RFP.

8. Tentative schedule for completing the audit within the specified deadlines of the RFP.

See Following Page.



Duplin County
Proposal to Provide Auditing Services

Tentative Schedule for Completion of Audit Within the Specified Deadlines of the RFP

Pre-Planning Conference	To be held by May 15, 2022.
Interim Fieldwork June (1 week)	To be completed by June 15, 2022. 1. Prepare all confirmation and obtain appropriate personnel signatures. 2. Begin preliminary fieldwork to include: a. Review of internal control procedures. b. Testing internal control procedures. c. Assembling necessary permanent file documents. d. Perform compliance tests of those programs subject to single audit.
Detailed Audit Plan	To be delivered to the County after contract is signed.
Fieldwork Aug-Sept. (2 weeks)	Year-end fieldwork will begin by mid-August and be completed by September 30, 2022. Finish all fieldwork, present the client representation letter and attorney legal letter to the County. Agreed upon post-closing balance will be provided September 30, 2022.
	The exit conference will be scheduled with the County at an agreed upon date.
Exit Conference & Draft Report	The draft report will be supplied to the Finance Office by October 15, 2022.
Final Report	The final audit will be given to the County by October 31, 2022.

This tentative schedule is based on receiving timely information from the finance staff to aid in performing the audit.

Entrance Conferences, Progress Reporting, and Exit Conferences will be scheduled once the contract is signed and executed.



Duplin County
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9. Specify costs using the format below for the audit year July 1, 2021 to June 30, 2022. For the two audit years, which follow, list the estimated costs. The cost for the above audit year ending June 30, 2022 is binding, while the second and third years are estimated costs. Cost Estimates must indicate the basis for the charges and whether the amount is a "not-to-exceed" amount.
- A. Audit firm personnel costs - Itemize the following for each category of personnel (partner, manager, senior, staff accountants, clerical etc.) with the different rates per hour.
1. Estimated hours - Please categorize estimated hours into the following:
on-site interim work, year-end on-site work, and work performed in the Auditor's office.
2. Rate per hour.
3. Total cost for each category of personnel and for all personnel costs in total.
- B. Travel - Itemize transportation and other travel costs separately.
- C. Cost of supplies and materials - Itemize.
- D. Other costs - Completely identify and itemize.
1. If applicable, note your method of determining increases in audit costs on a year to year basis.
- Answers to #9 A-D on following page.



Duplin County
Proposal to Provide Auditing Services

A. Personnel Costs – Duplin County Audit for Year Ending June 30, 2022

	Governmental				Total
	Auditing Standard	On-site Interim Work	Number of Hours Year-end On-site Work	Work in Auditor's Office	
Partners	\$ 160.00	32	32	38	\$ 16,320.00
Managers	\$ 130.00	55	55	65	22,750.00
Senior Staff	\$ 110.00	55	55	65	19,250.00
Less: Discount					(5,320.00)
Total					53,000.00

Due to the current pandemic, we hope to acquire most of the information needed electronically. We are aware that some time will need to be spend onsite.

Our total fee for the base audit for Duplin County will not exceed \$53,000.00 (includes 1 single audit) for the year ended June 30, 2022. If a Medicaid Audit is applicable the fee would be \$3,000.00. Additional Single Audits would be \$5,000.00 each. Any other services to be rendered outside the scope of the RFP will be billed separately at \$135.00 per hour, with prior approval from the County.

- B. No travel costs.
- C. No supplies cost.
- D. Other costs: If we incur any costs in obtaining required audit evidence (such as bank confirmations), we will bill separately, after getting prior approval from the County.
 - I. We estimate that our fees for the base audit for the two additional years for the base audit would be

2023 \$53,000.00 2024 \$53,000.00

Any increases after the initial year will be based on inflationary pressures. However, any changes in fees would be negotiated with the County.



Duplin County
Proposal to Provide Auditing Services

10. Please list any other information the firm may wish to provide.

The Auditor does not wish to provide any additional information at this time.

11. Please include the Summary of Audit Costs Sheet with your proposal.

See next page.

SUMMARY OF AUDIT COSTS SHEET

1. Base Audit – Duplin County	
Includes Personnel costs, travel, and on-site work	\$ 53,000.00
2. Extra Audit Service	
\$ 135.00 per hour	
1. Other: (explain)	\$ 3,000.00
Medicaid Audit (If Applicable)	
2. Other: (explain)	\$ 5,000.00
Additional Single Audits - Each (If Applicable)	
3. TOTAL	\$ 53,000.00

Signature Alan Thompson Date 2/24/2022

By signing above, I certify that I have carefully read and fully understand the information contained in this RFP, and that I have the capability to successfully undertake and complete the responsibilities and obligations of the Proposal being submitted and have the authority to sign Proposal on behalf of my organization.

By (Printed): Alan Thompson
Title: Partner
Company: Thompson, Price, Scott, Adams & Co., P. A.
Address: PO Box 398, Whiteville, NC 28472
Telephone: 910-642-2109 (Alan) 910-799-4872 (Greg)
E-mail: alanthompson@tpsacpas.com or gadams@tpsacpas.com

(Greg Adams, Partner will be the engagement partner responsible for audit)

Library Late Fees

January 1, 2015 – December 31, 2020

Main Library	
Adult	\$4079.20
Child	963.92
TOTAL	\$5043.12
Rose Hill Library	
Adult	\$1161.53
Child	617.46
TOTAL	\$1778.99
Beulaville Library	
Adult	\$1283.16
Child	390.95
TOTAL	\$1684.01
Warsaw Library	
Adult	\$732.80
Child	390.07
TOTAL	\$1,122.87
Faison Library	
Adult	\$576.93
Child	245.10
TOTAL	\$822.03

Magnolia Library	
Adult	\$387.14
Child	110.90
TOTAL	\$498.04

Total fees	\$10,949.06***
Annual Average	2,189.81

FY 21-22	
Percentage of Full Budget \$625,589	.35%
DC MOE	\$484,809
Town MOE	\$33,150
State Aid FY21-22	\$107,630

Percentage of Budget only DC MOE .45%
Percentage of Budget DC/Town MOE .42%
*** Estimated 33% of adult fees are for children's materials checked out on adult library card account.

DUPLIN COUNTY CLASS DESCRIPTION, 2021

POSITION TITLE: **PROGRAM MANAGER**
Foster Care and Adoptions and Adult Services
(DEPARTMENT OF SOCIAL SERVICES)

GENERAL DESCRIPTION OF DUTIES

The Social Work Program Manager of the *Foster Care and Adoption Unit and the Adult Services Unit*; including guardianship, Special Assistance, etc. is responsible for organizing and directing the work in such a fashion as to carry out the annual and/or other long term or short-range planning documents. The purpose for the Program Manager is to assure that these goals and objectives of the department and the division are carried out in a manner which insures that client's needs are met and that quality services are provided in the most efficient manner.

SPECIFIC DUTIES AND RESPONSIBILITIES

This list of essential functions, as outlined herein, is intended to be representative of the tasks performed within this classification. It is not necessarily descriptive of any one position in this class. The omission of an essential function does not preclude management from the assigned duties not listed herein if such functions are a logical assignment to the position.

This position supervises the Supervisors of two units assigned in this area (*Foster Care and Adoptions and Adult Services Units*), lending support as needed and utilizes management skills in potential disruptions in the assigned areas. This position also monitors all programs assigned to the *Foster Care and Adoptions and Adult Services Units*, and keeps abreast of new mandates, regulations and policies affecting services in these areas.

While the day to day operations for service delivery within the Services Division is the primary responsibility of the on-line worker and the first line supervisors, this individual will become involved in problem cases and situations, procedural and policy questions and other activities such as planning, training, quality control and assurance, monitoring, and team building. The individual in this position shall use monthly conferences with personnel reporting directly to the Program Manager to ensure the organization and direction of the work is consistent with established goals and plans. Other day to day activities will result from open door policy which this agency utilizes in an attempt to be responsive to first line supervisor and front-line workers when appropriate. The individual will become more directly involved in day to day activities in the absence of either one of the program supervisors.

Public relations is also a big part of the day to day activities of the Program Manager. This individual is expected to serve on committees within the NC Association of County Directors of Social Services and within the Duplin County Community when appropriate and relative to the purpose of this position and the mission of the Agency. This individual will also serve on committees within the Agency both within the Services Division and throughout the Department. This position develops liaisons with other agencies, community organizations, and the Faith Community to bring an array of services together with the most effective possible methods to help clients in the pursuit of better life situations. This individual will seek to promote coordination and cooperation with other agencies and local officials, as well as interested individuals and groups in the community.

The Social Work Program Manager is responsible for planning, implementing, and evaluating the professional social work programs for the Duplin County Department of Social Services. Planning encompasses the assessment, evaluation and determination of (1) community needs, (2) clients to be served, (3) the quantity and quality of staff necessary to meet community needs and, (4) the immediate and long-term goals for all service programs within their area. A major portion of the planning activities will be with short term planning to assure the quality and quantity of professional social work services. Long term planning will be performed in conjunction with the County Director of Social Services and the Agency's Management Team as well as the Services Division. The Program Manager will be responsible for implementing the short- and long-term plans of the Services Division and the Agency.

Planning for the Service Division includes setting both programmatic and operational goals. Goals and objectives are established and reviewed annually for each unit with in the Services division. The Program Manager will work in conjunction with the subordinate program supervisors within the division in the development and implementation of these plans. Will participate in meetings with the Program Administrator and Regional Field Representatives to review policy and program materials. Assist in the presentation and interpretation of new policy and manual material. Assists in compiling reports and utilizes the reports as guides in planning and program evaluation. Prepares reports and gathers and assesses information for the Director. Advises the Director of management decisions affecting agency policies, procedures and programs. Assists the Director in formulating and writing policy relative to operation of service units. Reviews incoming mail to service learns and assigns to supervisors for appropriate action and/or response.

This position is responsible for assuring that all units are providing services in a timely and appropriate manner and in compliance with state and county regulations.

When vacancies exist, this supervisor has a major role in recruitment and interviews of applicants for positions within the Services Unit. This Supervisor makes final recommendations and has a strong input on who is to be hired with the approval of the Agency DSS Director. This Supervisor also has strong input on recommendations to the Agency Director promotions, and salary adjustments. In addition to making hiring recommendations, this supervisor is involved with disciplinary actions for their staff. This supervisor has a role in an action taken regarding any personnel concerns with employees that are brought to the attention of the Agency Director. This supervisor will also participate in writing and coordinating job descriptions for members of the Foster Care/Adoptions Unit and Adult Services Unit.

This position evaluates worker performance by completing annual evaluations on each directly supervised worker. This supervisor discusses and approves evaluations completed by line supervisors.

This supervisor provides unit orientation to new staff, evaluates ongoing staff, evaluates training needs, designs training materials, and trains staff. This supervisor advises staff on all changes in program policy or unit structure during individual or unit conferences normally held each week. At times this supervisor helps originate training conferences between staff and agency attorney to discuss court and legal procedures.

The Social Work Program Manager is responsible for assisting the DSS Director and the Accounting Specialist with planning for and managing budgets. The Social Work Program

Manager will include in the annual division plan, budget requests or proposals for programs and administration. It is also the responsibility of the Program Manager to monitor expenditures and revenues in conjunction with the Accounting Specialist and the DSS Director to ensure that budgets are implemented as projected. Division expenditures will be monitored so as to prevent expenditure errors and conflicts with all applicable fiscal policy. Revisions in program budgets, line item expenditures and etc. will be a responsibility of the Program Manager as well. This position makes recommendations of personnel needs, as well as overall budget needs to carry out the daily working responsibilities of the unit.

This position is cognizant of personnel concerns, complaints, grievances, and general personnel issues and takes whatever steps necessary to alleviate the situation. Functions as a resource person for public information, program interpretation, and mediating complaints from clientele and the public in general. This position keeps the Director informed of burning issues involving personnel and other employee related matters.

The Program Manager will be responsible for ensuring that emergency duty is coordinated fairly and consistently and that adequate coverage is always available for night and weekend emergency situations in both Children and Adult Services. The normal work schedule of the Program Manager will be 40 hours per week or the number of hours necessary to fulfill the obligations and duties of the position. This position may be assigned other duties appropriate to the position by the Agency Director. During the time of a natural disaster, the worker may be assigned the duty of a shelter manager (or other disaster related duties). This position provides on-call assistance to social workers and/or supervisors as needed in making decisions specific to ensuring child and adult safety.

MARGINAL FUNCTIONS

While the following tasks are necessary for the work of the unit, they are not an essential part of the purpose of this position and may also be performed by other unit members.

Types letters, forms and other documents and completed computer input forms.
Performs general filing.

Using computers and accessories for data input and retrieval.

ADA COMPLIANCE

Physical Ability: Requires the ability to exert light physical effort in sedentary to light work. Tasks involve some lifting, carrying, pushing and/or pulling of objects and materials of light weight up to 20 pounds. Tasks also involve some climbing, stooping, and walking. Also involved are extended periods of time at the computer or workstation.

Dexterity: Requires the ability to perform simple, coordinated movements utilizing fine motor skills. Such movements would be used in operating office equipment and a motor vehicle.

Sensory Requirements: Tasks require visual acuity and / or visual perception and discrimination. Tasks require the ability to hear or perceive sounds at normal speaking levels and to receive and understand spoken communications. Tasks include the ability to

express ideas by means of the spoken word. Tasks include the ability to perceive odors in the immediate environment, which may affect workplace safety.

Environmental Factors: Tasks involved some client home visits which may present risk of exposure to disease, domestic violence and substance abuse situations, structurally unsafe dwellings, lack of sanitation, and adverse weather. Office tasks are performed in temperature controlled and clean environment.

SPECIAL REQUIREMENTS

All employees should possess a valid North Carolina driver's license.

All employees may be requested to perform other duties as assigned.

All employees may be required to assist county operations during a State of Emergency, disaster or other county event.

PERFORMANCE INDICATORS

Knowledge of Work: Has considerable knowledge of the methods, procedures and policies of Duplin County and the agency. Has considerable knowledge of the organization and programs of the agency and of related agencies. Has considerable knowledge of the principles of social work and good social work practice. Has considerable knowledge of the economic, social, cultural, environmental, and educational stresses affecting clients. Has considerable knowledge of human behavior and child development. Has considerable knowledge of the laws, standards, policies, and regulations governing services delivery and has the ability to interpret and apply same in performing responsibilities. Has the ability to prioritize, plan, and organize workload so as to achieve maximum effectiveness and accuracy. Has the ability to relate positively and professionally to intra and interdepartmental personnel and clients serviced.

Quality of Work: Maintains high standards of thoroughness and accuracy in performing duties and responsibilities. Initiates and completes corrective action when deficiencies occur.

Quantity of Work: Performs described Essential Functions and related assignments effectively and efficiently in a manner to produce a quantity of work which consistently establishes standards and expectation.

Dependability: Assumes responsibility for completing assigned duties in a timely, accurate, and thorough manner and in accordance with established standards, policies, and procedures. Takes action to ensure workload will be covered during absences.

Attendance: Consistently attends and remains at work and adheres to policies and procedures regarding absenteeism and tardiness. Provides sufficient notice to upper management when requesting leave. When possible, plans absences around workload.

Initiative and Enthusiasm: Exhibits a positive and proactive approach toward job responsibilities. Has the ability to be self-started and to working independently. Contributes ideas, which will enhance work performance and workflow.

Judgement: Exercises sound judgement even under stressful and emergency situations. Seeks advice from supervisory personnel and consulting staff when appropriate for decision making. Researches issues and situations and explores various options for resolution. Implements decisions in accordance with established policies and procedures and does so with a minimum of errors.

Cooperation: Willingly accepts instructions and direction from supervisory and managerial staff and seeks clarification when necessary and justified.

Recognizes the importance and necessity for established policies and procedures and abides by same. Seeks to promote cooperation by gaining basic knowledge of intra and interdepartmental functions, utilizing the appropriate referral process, and making timely response.

Relationships with Others: Accepts role as a team member and willingly shares information and ideas with managers, supervisors, and co-workers. Approaches work with a positive attitude thus contributing to good morale among all employees. Develops and maintains cooperative relationships both intra and interdepartmentally. Tactfully handles requests, suggestions, and complaints and makes timely responses in order to maintain good will. Approaches all situations with respect for the worth and dignity of all individuals.

Coordination of Work: Plans, organizes and implements daily work schedule. Prioritizes tasks in accordance with established standards for delivery of services which set forth expected time frames. Avoids duplication of effort. Anticipates and plans for absences in a manner that is least disruptive to work flow.

Safety and Housekeeping: Adheres to all established safety and housekeeping standards. Takes personal responsibility for abiding by such standards. Reports any observed safety issues to supervisory or managerial staff.

Planning: Knows and understands expectations and plans and carries out activities in a manner conducive to meeting such standards. Understand the importance of case planning to help parent(s)/caretaker(s) resolve problematic situations so that child(ren) receives safe, nurturing care at home.

Staffing: Demonstrates a willingness to mentor new and/or inexperienced staff and student interns as they apply social work principles to help them learn expectations, procedures, policies, and standards.

Leading: Has a clear and comprehensive understanding of the principles of effective leadership and how such principles are to be applied. Provides adequate feedback to staff so that they know whether their performance levels are satisfactory. Commends and rewards employees for outstanding performance yet does not hesitate to take disciplinary action when necessary.

Organizing: Efficiently organizes own work in accordance with agency expectations for workflow, time frames, and productivity. Organizes client records according to agency policy and in a manner which presents a clear, orderly, and coordinated flow of information and activity.

Delegating: Knows the expectations of work required to meet the policy standards of each unit. Assigns activities accordingly to maintain high standards of thoroughness and accuracy.

Decision Making: Exercises discretion and judgement in developing and implementing courses of action relative to assigned cases and workload in general. Makes decisions in accordance with established policies and procedures and seeks supervisory and managerial input and clearance when deviation from said procedures produces more desirable outcomes. Explores alternative solutions to situations based on research and consultation.

Human Relations: Seeks to develop and maintain excellent rapport and positive working relationship with both intra and interagency personnel. Actively and open-mindedly listens to recommendations, suggestions, concerns, and opinions of others and gives them due consideration.

Policy Implementation: Has a clear and comprehensive understanding of those policies, which guide job function. Regularly reviews policy manuals and seeks clarification and interpretation from supervisor as necessary. Adheres to all applicable policies in the discharge of duties and responsibilities.

Policy Formulation: Stays abreast of changes in operating philosophies and policies through routine review of applicable manuals and policy statements. Implements any change in a timely manner. Makes recommendations and suggestions to supervisor and managerial staff for policy change which could enhance performance and productivity.

Disclaimer: This job description should not be interpreted as all inclusive. It is intended to identify the essential functions and requirements of this job. Employees may be requested to perform job related responsibilities and tasks other than those stated in this specification. Any essential function or requirement of this job will be evaluated as necessary should an employee applicant be unable to perform the function or requirement due to a disability as defined by the Americans with Disabilities Act (ADA). Reasonable accommodation for the specific disability will be made for the employee applicant when possible. This job description is not an employment contract. Duplin County reserves the right to modify job duties or job descriptions at any time.

Employee Signature Supervisor's Signature

Date Date

Month End Report
February 2022



Airport Staff		Hours of Operation	
George Furlrite	Jack Alphin	Year-Round Schedule Effective July 1, 2021	
Josh Raynor	Joe Bryant	Sundays: 1:00 pm - 6:00 pm	
A.J. Warren & Rayne Bryan	A.J. Connors	Monday - Friday: 7:00 am - 6:00 pm	
	Dennis Edwards	Saturday: 8:00 am - 6:00 pm	
		Closed Thanksgiving and Christmas Day Only	

FY 20/21	\$ SALES		# of Gallons		Previous FY Gallons
	Av-4	Jet-A	Av-4	Jet-A	
July	\$8,002.56	\$3,678.52	\$4,081.08	1,789.26	9,641.38
August	\$4,723.28	\$5,469.05	\$9,182.55	1,006.78	17,705.50
September	\$5,865.53	\$5,942.30	\$11,807.83	7,490.37	8,794.85
October	\$6,605.13	\$53,001.70	\$59,606.83	1,366.28	15,737.66
November	\$7,094.21	\$57,355.83	\$64,450.04	1,485.66	16,590.84
December	\$6,194.31	\$46,526.39	\$52,720.70	1,305.46	18,308.43
January	\$7,987.43	\$33,403.13	\$41,390.56	1,495.44	16,658.62
February	\$10,317.88	\$48,923.53	\$59,241.41	2,177.67	18,557.92
March					
April					
May					
June					
July	\$58,798.71	\$373,291.05	\$432,089.76	12,085.05	101,280.07
TOTAL					335,288.12

Predictions 2022	YTD		Predictions 2022		\$ Amount
	Av-4	Jet-A	Av-4	Jet-A	
Hanger/Shop Rental	4350.34547	\$9,050.00	\$194,538.60		\$200,000.00
Oil Sales	4350.34548	\$64.05	\$247.10		\$2,028,642.02
Call Out Fees	4350.34533	\$150.00	\$2,865.00		\$1,000,000.00
Ramp Fees	4350.34534	\$0.00	\$600.00		\$5,060,000.00
Vending	4350.34532	\$17.00	\$173.00		\$100,000.00
Tie-down Fees	4350.34535	\$0.00	\$30.00		TBD
Ground Lease	4350.34536	\$0.00	\$0.00		
Misc. Rev	4350.38390	\$337.50	\$337.50		
Fuel Sales	4350.34548	\$41,390.96	\$430,081.76		
Total Sales All Products	4350.34548	\$51,009.51	\$584,855.96		\$4,795,642.00

Recent Project Activity & Updates			
NCS Hanger Complex Project completed. Ribbon cutting 2.24.2022. Final closeout coming soon.			
Negotiated temporary lease agreement with NC Dept. of Ag for NCS Hanger - working on long-term lease agreement now.			
Airport Master Plan / AIP Update Project will be completed Spring of 2022, then submitted to NCDOT and FAA for review.			
Airfield infield drainage structure failure repair project grant issued by NCDOT. Phase-I includes investigation/design/bid.			
Land Use/Height Restriction Ordinances updates underway. AMOS Critical Area Clearing Project in planning stages.			
New T-hangers fully occupied. All legacy T-hangers occupied. Limited space available in Community Hanger - \$9,275 monthly.			
February was the best month so far this fiscal year.			

Av-4 sales by Per Title Fiscal Year	
Percentage of Total FY20 Sales	11%
Percentage sold to Title Customers	49%
Percentage sold to Title, Based	81%
Average Av-4 Gallons Sold Per Month = 1,504	
Avg/Mth	1,504
Percentage sold to Title Customers	11%
Percentage sold to Title, Based	89%
Average Jet-A Gallons Sold Per Month = 12,657	

Operations YTD Totals			
	# Aircraft	# Operations	# Passengers
Jul	128	225	528
Aug	93	170	424
Sept	109	226	440
Oct	133	253	621
Nov	140	287	728
Dec	114	234	417
Jan	124	404	581
Feb	165	719	809
Mar			
Apr			
May			
Jun			
Totals	1005	2518	6548
Avg/Mth	225.8	314.8	568.5

Other Miscellaneous Information	
Airport Commission meets 4th Tuesday's at 7PM	
Check us out on Facebook-Dublin County Airport	
DPI: Total Economic Impact is \$64,800,000.00	
2021 Based Aircraft Value is \$25,425,657.00	

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